

# Earnings Presentation

H1 2024 Results

August 6, 2024



# Legal Disclaimer

## Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology.

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Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

# The Presight Team Today



**Thomas Pramotedham**  
Chief Executive Officer

- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa



**Dr Adel Al Sharji**  
Chief Operating Officer

- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration



**Ram Meyoor**  
Chief Financial Officer

- Over 22 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance



**Roger Tejwani**  
Senior Director, Investor Relations

- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program



# Operational Highlights

# Key Operational Highlights

A transformational six months, creating the platform for a stronger growth trajectory over the medium-term

1



New domestic contracts and international MoU's in Gambia and Mauritius

2



New partnerships with global technology leaders to deliver AI at scale

3



New enterprise-level solutions suite to support large-scale deployment of GAI technology

4



AIQ to deliver significant value through pivotal role in global energy transition

5



New pioneering JV to drive efficient, sustainable energy infrastructure in Global South

6



Unrivalled leadership and experience in AI, Technology & Energy across Presight's Board

# Q2 2024 Operational Highlights

Significant progress across strategic objectives in Q224: i) new contracts, agreements & partnerships ii) new products and solutions iii) acquisition of controlling stake in AIQ iv) new board composition

## New Contracts & Agreements

### Q2 2024 (c\$32m in value)


- Domestic: UAEAA; ADAA; MoE
- International: Gambia (MoU); Mauritius (MoU)

### Post period end (c\$85m in value)

- International: Jordan MODEE

## New Collaborations & Partnerships

- **Global technology partnerships:** Microsoft, Intel, Dell
- **Microsoft Azure:** Global partnership network
- **Intelligrid JV:** Sustainable, efficient energy infrastructure
- **OODA World:** Global crisis & emergency response



## Q224 Operational Highlights

## Innovation and Product Development

- **AI City Platform:** Smart cities
- **Intelligrid Platform:** Smart utilities
- **Presight Connect:** Cloud-based AI assistant
- **Presight Vitruvian :** On-premise enterprise AI platform

## Acquisition of 51% of AIQ

- **Proven and extensive suite** of AI energy solutions
- **Combine with Presight's** big data analytics, Generative AI and supercomputing capabilities globally
- **Unlock significant demand** from global energy transition
- **H.E. Dr Sultan Al Jaber** as AIQ Chairman

# Acquisition of 51% stake in AIQ

Acquisition of a best-in-class AI-energy company backed by a leading National Oil Company

## Transaction Overview

- Acquisition of 51% of AIQ from G42
- ADNOC retains 49% share and becomes 4% shareholder in Presight
- H.E. Dr. Sultan Al Jaber as AIQ Chairman

## Overview of AIQ

- Leading provider of AI solutions in energy sector
- Integral to ADNOC's \$500 million value creation from AI solutions in 2023
- Over 20 proven, cutting-edge AI applications with broad applicability upstream and downstream
- Industry-leading growth and profitability

## Acquisition Rationale

- Pivotal role in global transition towards a smarter, sustainable energy future
- Partner with ADNOC's future digital transformation initiatives
- Leverage AIQ solutions & Presight capabilities across growing international footprint
- Significant value generation opportunity for all stakeholders

## Market Overview

- Market for AI energy solutions estimated at \$13 billion by 2034; 14% CAGR 2024 - 2034\*
- Increase efficiency, accuracy, work safety /access remote areas / electrification and sustainability / digitalization

**Under Presight's ownership, AIQ is expected to deliver enhanced value for all stakeholders**

\* Source: Future Insight Inc.

# Financial Highlights



# Key Financial Highlights

Strong and profitable growth underpinned by multi-year contracts, favorable deployment mix and contribution from AIQ

1



H124 revenue growth +17.4%, more than 2x prior year; Double-digit organic growth vs 7.4% in PY

2



H124 EBITDA +25.8% Y-o-Y, with organic growth across both quarters exceeding PY comparable

3



Pre-tax profit +39.1% Y-o-Y (+5.1% in PY) with strong increase in profitability across all key metrics

4



Debt free balance sheet with AED 1.28bn cash and AED 179m of operating cash flow in Q224

5



Proportion of multi-year contracts improving revenue quality; AED 131.8m increase in order book

6

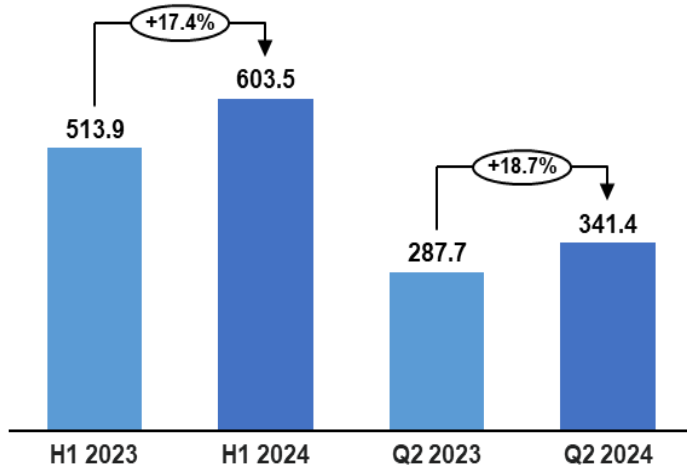


AED 1.14bn backlog as at June 2024; New AED 312m international contract in July 2024

# H1 / Q2 2024 Headline Financials

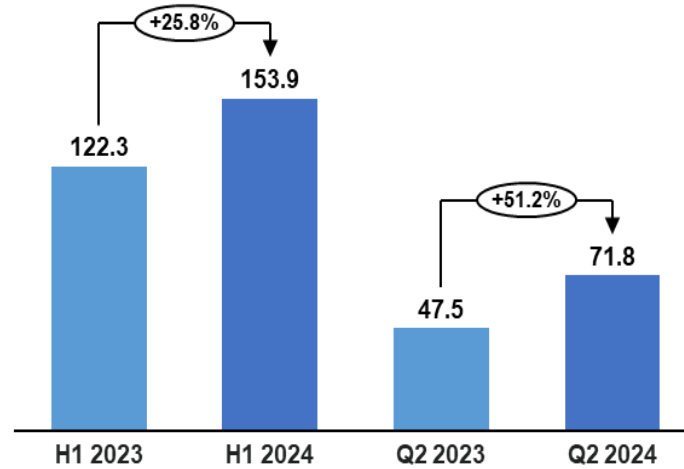
Growth in EBITDA and pre-tax profit outpacing revenue, with strong increase in profitability across all key metrics

## Revenue (AEDM)



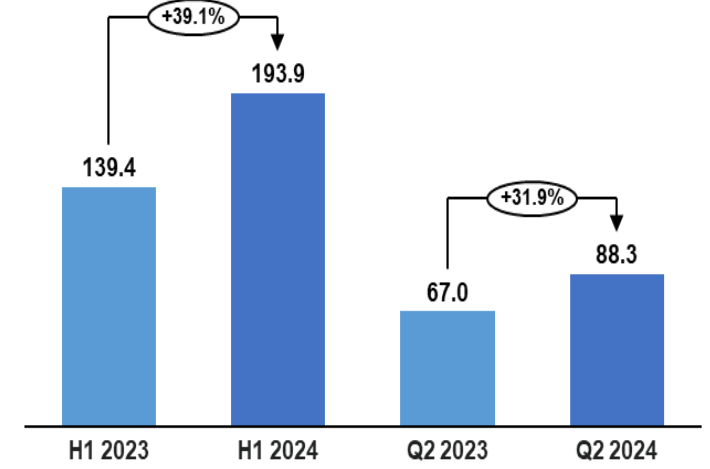
- H124 growth more than twice the level of growth achieved in H123 YoY
- Double-digit organic growth in H124, compared to 7.4% growth in H123
- H124 order book increased by AED 131.8 million

## EBITDA (AEDM)



- EBITDA growth underpinned by favorable deployment mix
- Organic growth in EBITDA across both quarters ahead of prior year comparable, notwithstanding additional scale up costs
- H124 EBITDA margin +1.7% YoY to 25.5% and +4.5% YoY in Q224

## Profit Before Tax (AEDM)

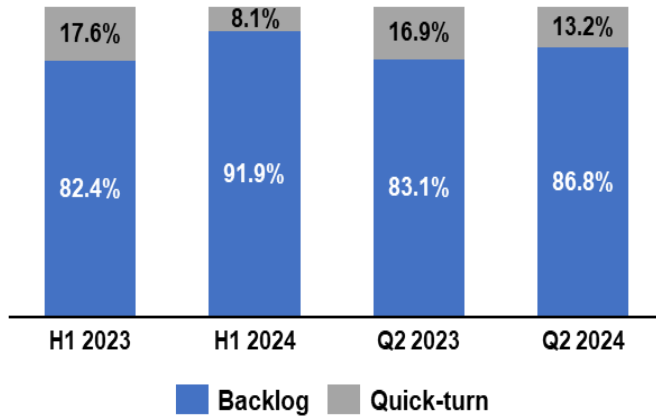


- H124 organic growth of 24.5% compared to 5.1% growth in H123
- H124 pre-tax margin +5.0% YoY to 32.1%, and +2.6% YoY in Q224
- H124 organic pre-tax margin +3.4% YoY to 30.5%
- H124 profit after tax +26.6% YoY (+13.3% organic) compared to 5.1% in H123, notwithstanding corporation tax in 2024

# H1 / Q2 2024 Headline Metrics

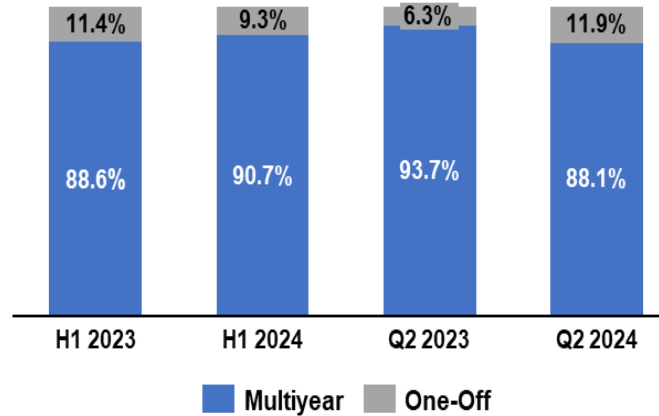
Multi-year contracts provide a strong foundation for future revenue growth, with an additional, significant multi-year contract signed post the June 2024 period end

## Revenue Quality: Backlog<sup>1</sup> & Quick Turn<sup>2</sup>



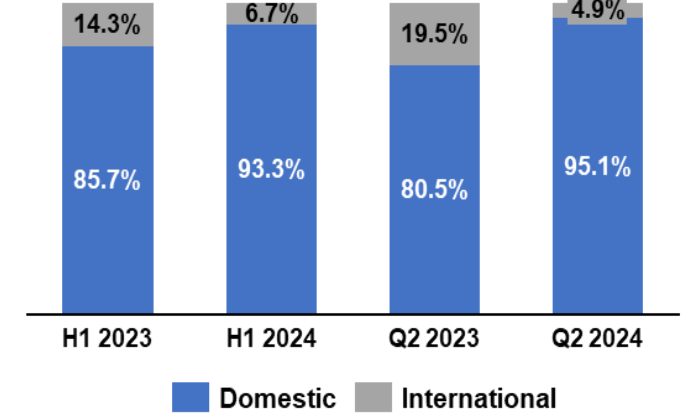
- AED 554.7 million of revenue from “backlog contracts” in H124 compared to AED 423.5 million in the prior comparable half
- AED 296.5 million of revenue from “backlog contracts” in Q224 compared to AED 239.1 million in the prior comparable quarter.
- AED 1.14 billion backlog (June 2024) pre AED 312m Jordan contract

## Revenue Quality – Multi-Year & One-Off



- AED 547.2 million of revenue from multi-year contracts in H124 compared to AED 455.3 million in the prior comparable half
- AED 300.9 million of revenue from multi-year contracts in Q224 compared to AED 269.7 million in the prior comparable quarter
- Multi-year contracts provide a strong foundation for future revenue and cash flow growth

## Revenue by Geography



- AED 40.6 million of revenue from international markets in H124 compared to AED 73.6 million in the prior comparable half
- AED 16.7 million of revenue from international markets in Q224 compared to AED 56.2 million in the prior comparable quarter
- Significant new, multi-year international contract signed in July 2024

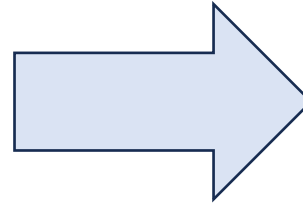
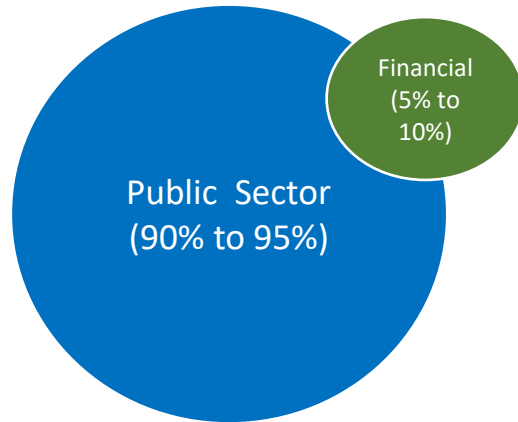
<sup>1</sup> Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year <sup>2</sup> Quick turn implies revenues from contact concluded in the current year

# Medium-Term Guidance - Recap

2021- 2023

+15.5% CAGR

Sectoral Revenue Composition



2023 - 2027 Guidance

+17% - 23% 4-YEAR CAGR

Public Sector  
(75% to 85%)

Energy & Utilities  
(11% to 18%)

Financial  
(4% to 6%)

Others  
(0 to 1%)

- Public sector remains largest contributor
- Higher revenue CAGR vs history driven by expansion into new sectors
- Energy & Utilities sectors as key growth enablers
- >90% of forecast revenue growth anticipated from multi-year contracts

EBITDA CAGR

+14.8%

+15% - 20% 4-YEAR CAGR

- Geographical mix and solutions profile will determine where margins stabilize

Net Profit CAGR

+27.5%  
(No CIT impact)

+10% - 15% 4-YEAR CAGR

- Assumes 9% UAE CIT rate from January 2024

# Q&A

# APPENDIX



# About Us

**Presight** (a G42 company), is a leading Big Data Analytics company powered by Artificial Intelligence (AI)

Our unique proposition is not just to solve current problems but to anticipate future ones, create new businesses and foster positive societal impacts. We are shaping the next generation of cities, businesses, and industries, steering digital transformation across the globe

We combine big data, analytics, and AI expertise to serve every sector, of every scale, to create business and positive societal impact

Governments, financial institutions, sports leagues, and climate organizations - are all choosing Presight to navigate through their toughest challenges

## Actively Steering Digital Transformation Internationally



### Leader

Region's leading Big Data Analytics Company powered by AI



### 10+

Industry-leading flagship technology solutions



### Proprietary IP

Intellectual property rights to flagship solutions



### 100+

Globally competitive Artificial Intelligence models



### 100 Million+

API Usage / Day with total usage of 70B+ API Calls



### 30-50 TB

Daily all-source data-processing capacity



### 520+ Employees

30+ nationalities, 80%+ Technical Specialists, 25% females



### 4 Continents

Early-mover in 15+ countries



### Top 3 Award

EXPO 2020 platform placed top 3 at the World Smart City Global Awards 2022

**Listed**  
on the ADX\* in  
March 2023

**USD ~4.0B**  
Market  
Capitalization

**25+**  
Successful projects  
in UAE & MENA

Note: (1) ADX = Abu Dhabi Securities Exchange

# Why Presight Leads

1

**We are standing on the shoulders of giants**

- UAE backing as trusted enabler of digital transformation in Global South
- Full access to G42 ecosystem & global technology partnerships to bring digital transformation at scale

2

**Our technological capability drives sustainable advantage**

- 15 countries, 25+ national-level projects, 10+ flagship solutions, 100+ AI models
- Mission-critical, multi-year programs that help shape fast-growth economies and empower societies
- Our proprietary platform is tech adaptive, ingests & interprets all-source data, scales to any load
- Our AI models are developed by world-class scientists and trained on an industrial scale

3

**Our solutions provide tangible, long-term benefits for our clients**

- Deep & wide B2G relationships based on trust and proven ability to deliver mission critical solutions
- Ability to provide bespoke technology stack that supports faster, lower-cost adoption of AI
- Enable constant technology evolution (e.g. GenAI, LLM, Copilots) to further entrench our offering

4

**Our business model is highly scalable**

- Large addressable markets with structural demand drivers and significant TAM
- Solutions that address key challenges in emerging markets: smart cities, utilities, economic risks
- Transition from products to platforms (e.g. Lifesaver, Vitruvian) drives scalability
- Capex-light model and robust controls facilitate low-risk international expansion

5

**Our economics are industry leading**

- Dependable revenues and cash flows with growing proportion of backlog & multi-year contracts
- Consistent and strong profitability
- Robust, debt-free balance sheet to fuel future growth

# Large Addressable Markets With Clear Structural Drivers

Presight's Core Business Sectors								Emerging Sectors															
Public Sector		Financial		Energy & Utilities		Sports		Climate		Education													
Market Opportunity	<b>USD 1.2T Global</b> Smart Governments and City market size in 2022	<b>USD 86B MENA</b> ICT market size in 2021	<b>USD 20B Global</b> Financial Big Data Analytics market size in 2022	<b>USD 10B MENA</b> Fintech market size in 2022	<b>USD 8B Global</b> energy Big Data Analytics market size in 2023		<b>USD 16B Global</b> Sports Technology market size (est.) in 2022	<b>USD 1.1B MENA</b> Sports rights market size in 2022	<b>USD 40B Global</b> climate analytics market size in 2022	<b>USD 2B MENA</b> climate analytics est. market size in 2022 <sup>1</sup>	<b>USD 74B Global</b> EdTech market size in 2022	<b>USD 5B MENA</b> EdTech market size in 2022											
	<b>24% CAGR</b> 2022-2030	<b>8% CAGR</b> 2022-2026	<b>13% CAGR</b> 2022-2030	<b>12%+ CAGR</b> 2022-2026	<b>11% CAGR</b> 2022-2028		<b>17% CAGR</b> 2022-2028	<b>10% CAGR</b> 2022-2027	<b>8% CAGR</b> 2020-2030	<b>8% CAGR</b> 2020-2030	<b>15% CAGR</b> 2022-2027	<b>10% CAGR</b> 2022-2027											
	Digitization of public security operations	Digitization of the citizen	Digitization of urban planning	Automation of teamwork management	Growing use of Data Analytics and AI	Migration to cloud	Automation and digitization of banking services	Rising cost of compliance	Integrating IoT, Infrastructure, Data Analytics & AI	Smart Metering to fuel market growth	Developing nations digitalizing energy infrastructure	Digitalization benefits decarbonization	Personalized training, diet and injury prevention	AI to boost performance and talent selection	Holistic brand and fan engagement through AI	Scientific pre-game preparation	Rise of data-driven approaches to climate analysis	Growth of investment in climate adaptation as climate-related losses hit records	Increasing adoption of "Net Zero" commitments	Rapid expansion of Earth Observation data	Use of AI for education experience customization	Digitalization of education	Growing demand for remote learning due to COVID
What We Address																							

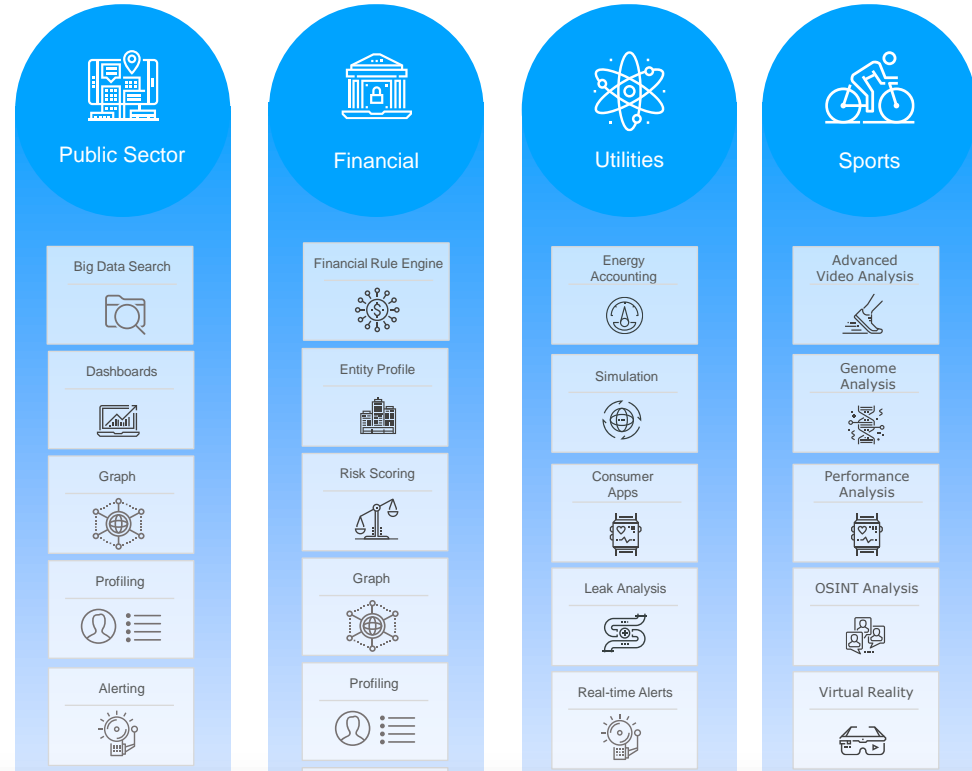
Note: (1) MENA climate analytics estimated based on global figure, calibrated by GDP Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire, Mordor Intelligence, Thompson Reuters, Allied Market research, Fortune Business Insights, KPMG, The National

# Our AI Library Powers Industry Verticals

The core of the TAQ platform is our 'All-Source Data Interpretation and Analytics' and 'AI & Big Data' layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals' solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed and customized to solve complex business challenges



### Solution Verticals

Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

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### AI Library

100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

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### Big Data Analytics

Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

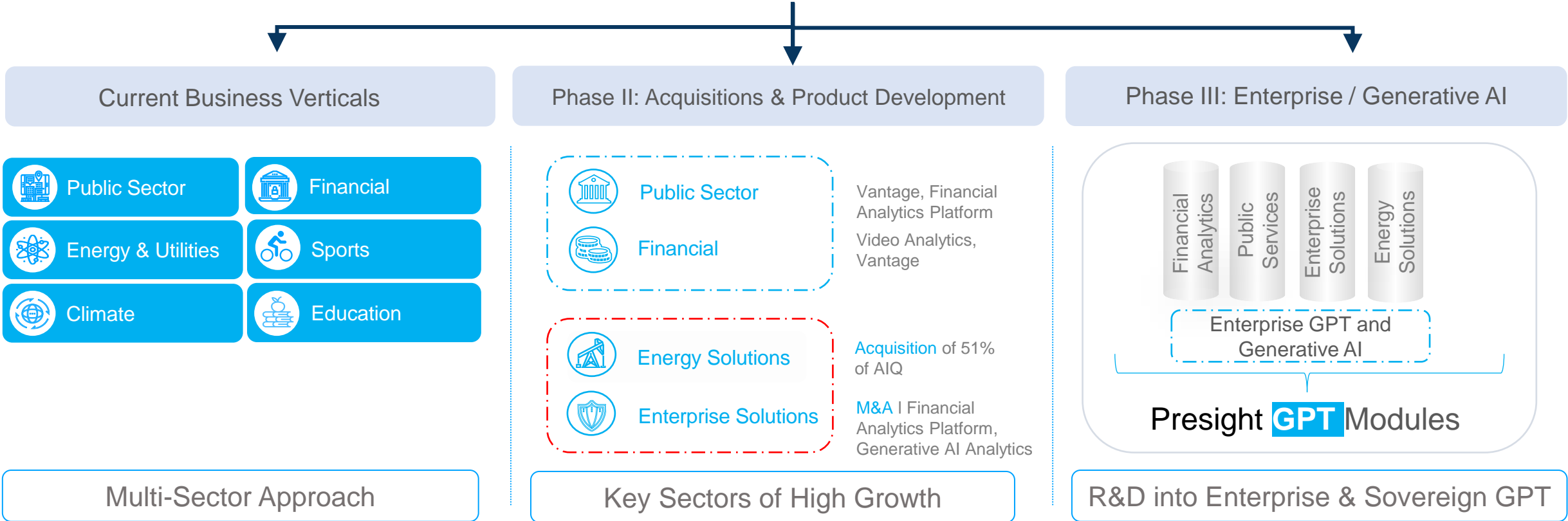
## 100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI



TAQ

# Medium Term Strategic Road Map

## Business Vertical Progression (2023 – 2027)



Growth to be led by focusing on key vertical drivers, R&D, M&A & strategic international initiatives

# Our Capital Allocation Priorities

Disciplined and judicious approach to deploying capital

## Growth Priorities

1

### Organic Business Investment to Drive Quality and Profitable Growth

- Continued investment at attractive returns
- Innovation and new product creation
- Core and emerging verticals
- Generative AI

2

### International Expansion

- Expand footprint in target markets across 4 continents
- Local infrastructure
- Joint ventures, strategic partnerships, MoUs
- Circa 30% of medium-term revenue

3

### Value-accretive Opportunities Including M&A

- Strategically-aligned to enhancing product portfolio & technological capabilities
- Established and / or disruptive technologies in core and adjacent markets
- Disciplined hurdle rates and investment appraisal

Maturing

4

### Return Surplus Free Cash Flow to Shareholders

- Post all other identified and anticipated uses for capital
- Methodology dependent on share price and quantum, investor views

Strategic Drivers

Progress to Date

- Over 25+ successful projects in UAE / MENA
- Multi-year, mission critical contract with NCEMA to enhance UAE's crisis management
- Key contracts with Emirati Talent Competitive Council and Statistics Council of Abu Dhabi
- MoU: DeepTech Engineering, NEC, Intelligent Security Systems, Ras Al Khaimah Police, Hitachi Digital Services
- GAI early beta releases completed; GAI solutions launch in 2024
- AED 1.6bn multi-year orders FY 2023

- Offices Kazakhstan & Azerbaijan
- Deployment of a National Analytical Platform, Data Centre, and National Cloud (worth USD 90m) for Angolan Ministry of Information Technology
- Strategic JV partnership with Samruk-Kazyna (USD 70bn SWF) to accelerate digital transformation in Kazakhstan
- Government of Maldives Centre of Excellence for Public Safety
- JV with TOTM Technologies Limited
- International MOUs for Digital Transformation Programs with Senegal, Zambia, and Mauritania

- USD 350m (AED 1.3bn) acquisition of 51% of AIQ, AI pioneer in energy sector
- Fast-growth, highly profitable, industry leader in a sector witnessing strong demand globally for digitization
- Partnership with ADNOC's future digital transformation initiatives
- Expands Presight's AI energy solutions portfolio globally
- ADNOC to become minority shareholder in Presight
- Dr Sultan Ahmed Al Jaber to join Presight Board of Directors



# Executive Management



**Thomas Pramotedham**

Chief Executive Officer

- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa



**Dr Adel Al Sharji**

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- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration



**Xiaodong Zhou**

Chief Technology Officer

- Over 17 years experience in technology, started as an applied data scientist
- Visionary strategist specialized in developing future-proof technology roadmaps
- Develops the company's technology and AI products



**Ram Meyoor**

Chief Financial Officer

- Over 22 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

# Uniquely Positioned For Long-Term Value Creation

## Strong Future Growth

- Large addressable markets with clear structural drivers
- Successful UAE blueprint to support international expansion
- Investment in development of Generative AI based products and platforms
- Strong order book and backlog with significant multi-year revenue streams

## Decisive Competitive Edge

- Large and talented employee pool of world-class data scientists and engineers
- Well placed to address the demand for big-data analytics using AI, for delivering public services across fast-growing emerging markets
- Backed by strong shareholders and full access to G42 ecosystem to offer cutting edge Cloud technology



## Strong Products & Solutions

- Uniquely positioned to provide 'end-to-end' technology stack for customers with bespoke Cloud and on-premise solutions
- Largest sector-tailored AI and big data product offering
- Opportunity to leverage AIQ as energy-focused AI champion globally
- Strong "industrial grade" data analytics pedigree with products and solutions that serve complex mission critical projects

## Industry Leading Economics

- Dependable and predictable revenues and cash flows with growing proportion of backlog & multi-year contracts
- Consistent and strong profitability
- Robust, debt-free balance sheet to support future growth
- Strong medium-term revenue and profit CAGR trajectory

# Business Overview

# Client Engagement Model

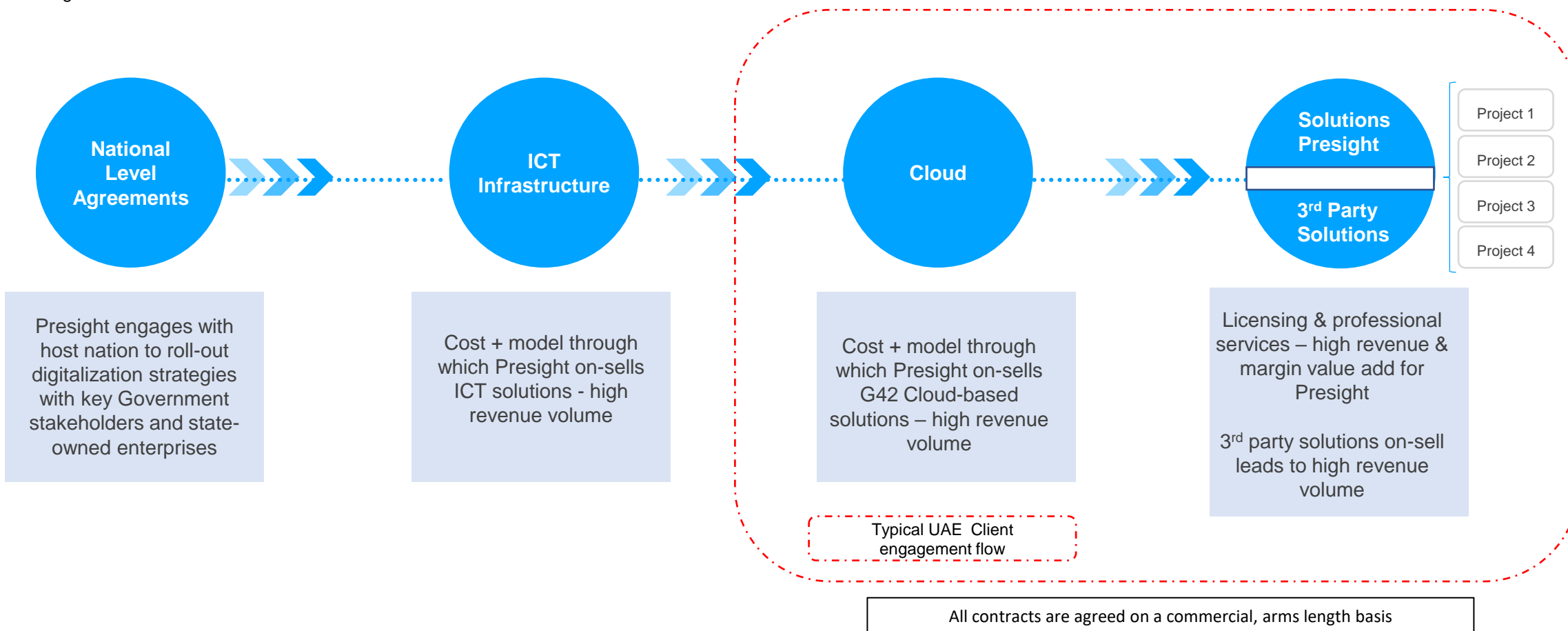
Presight provides mission critical big data analytics solutions powered by AI to its domestic and international Government and large enterprise customers

National agreements between the federal & state authorities and Presight for National AI Solutions

Deployment of sovereign data center infrastructure as needed

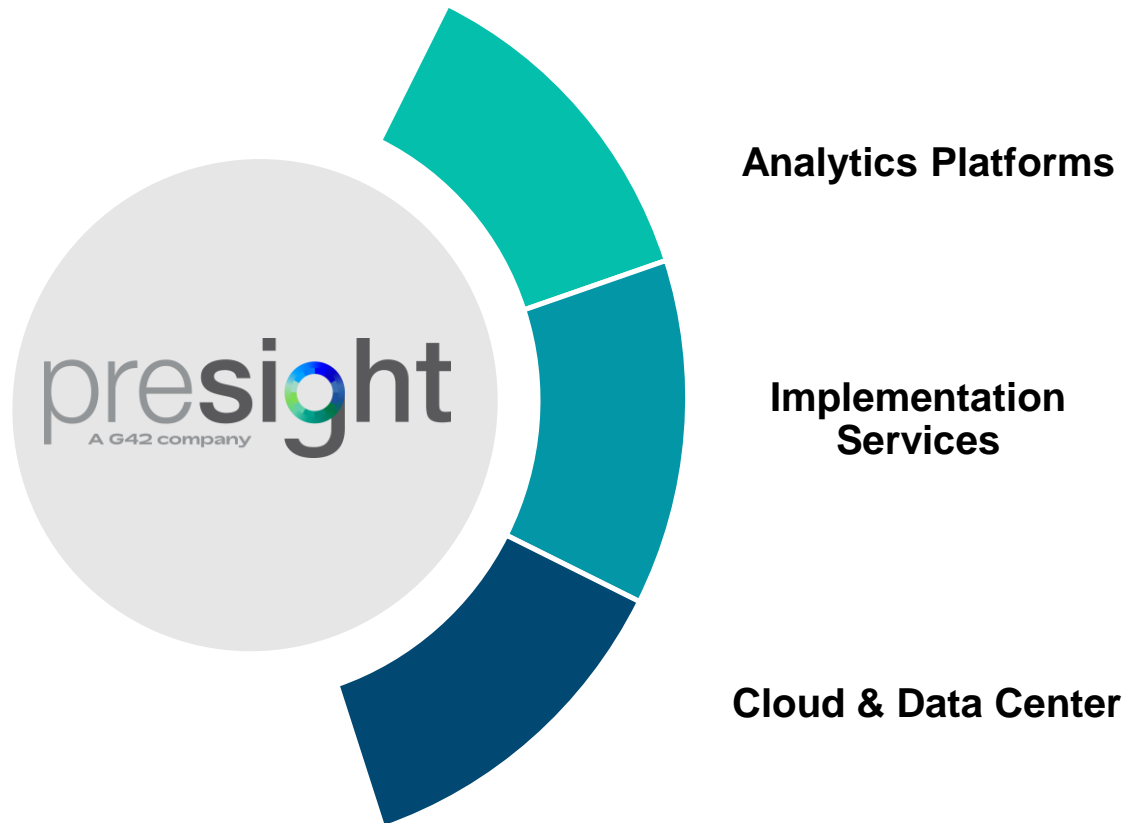
Implementation of cloud technology as needed

Implementation of AI-based solutions in key sectors



# Business Model

Presight provides an “end to end” technology stack for both cloud-based and on-premise solutions



## Business Model Breakdown

- Presight’s analytics platform involves implementation of our key software solutions and forms the top customer facing layer
  - Entails software, support and implementation services that are priced based on system complexity ( # of data sources /users etc)
- Implementation services entail the provision of 3<sup>rd</sup> party hardware & solutions that may serve as data input to the analytics platform
  - Priced on ‘cost-plus’ basis
- Cloud & data center offerings provides the underlying infrastructure for compute, storage and other cloud related services.
  - Priced on ‘cost-plus’ basis

# Domestic and International Customer Relationships

Presight serves leading organizations to create impact at scale, driving rapid improvements in the analytics quotient for each of its clients





# Use Cases

# Public Sector - UAE

Case Study: EXPO 2020



إكسبو 2020  
دبي، الإمارات العربية المتحدة  
DUBAI, UNITED ARAB EMIRATES

Provision of AI-enabled Visitor Management technology for EXPO 2020 monitoring over 100,000+ daily visitors and 6,500+ daily vehicles

**12,000** CCTV cameras monitoring an area of 4.38 square kilometers

**2,400** Tracking Devices  
**137** Metal Detectors  
**130** X-ray Machines  
**4** E-tracer Detectors

**240** License Plate Recognition Devices  
**158** Auto Arm Barriers  
**78** Driver ID Devices

## Systems Implemented

	Video Analytics	Screening Services	Vehicle Access Management
Use Case	A cloud-based video analytics platform that utilized advanced AI to provide real-time insights and situation analysis and connect with operations and security teams	Utilized x-rays tray return systems, metal detectors and electronic trace detectors to prevent entry of forbidden items	Secured all entry and exit points through VAM, utilizing intelligent automation and management of car access and parking operations
Outcome	Real-time monitoring of operations around the clock through integrated cameras, VAM & screening services	Prevented cases of assault and attacks on any visitors – 100% secure	Unauthorized vehicle access was prevented



Threat AI-alert dashboard, tracking alarms and associated actions

## Benefits



AI analytics & alerts within milliseconds



Track and trace



Identify and prevent thousands of incidents

# Lifesaver: A GenAI-powered emergency response management platform

May 23

## NCEMA<sup>1</sup> – MoU



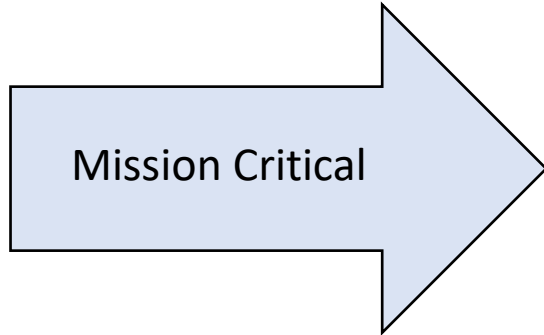
Presight and NCEMA<sup>1</sup> signed an MoU to enhance crisis and emergency management

Oct 23

## NCEMA<sup>1</sup> – Contract



Presight awarded contract by NCEMA<sup>1</sup> to develop AI-driven platform to support emergency services in UAE



- Multi-year, mission critical GAI-powered platform
- Integrated, multi-faceted emergency response system
- Holistic management and forewarning of emergencies

- Futuristic Command and Control Information System
- The First Responder and Tactical Command mobile application
- Joint command & dispatch

- Collaboration between IoT and edge intelligence
- Last mile sensing in areas humans cannot reach
- Extend wireless coverage / deliver medical emergencies / provide real-time information

- Shared operational overview / heightened situational awareness
- Boost operational efficiency / enable resource optimization / more effective response
- Enables responders to react quickly / reduces the impact on lives and property

<sup>1</sup> National Emergency Crisis & Disaster Management Authority (NCEMA)

# Public Sector – International



## PRESIGHT KAZAKHSTAN Central Asia RHQ

Ecosystem

presight  
A G42 company



Government Digitalization  
Partnership MOU with the  
Ministry of Digitalization

And Presight to be  
represented in the  
President's Digitalization  
Council

Astana City – (Client)



Perspective JV for  
the digitalization of  
SWF's portfolio  
Companies



General Prosecutors  
Office (Client)



1. **Development Strategy will focus on Government led PPP and/or JV partnerships with Quasi-State Entities.**
2. Presight has entered into a strategic joint venture with Samruk-Kazyna ("SK" SWF of Kazakhstan) to establish a JV for the digitalization of SK's portfolio companies.
3. The forecasted portfolio digitalization plan can generate over USD 500m over 5 years through smart metering for the O&G sector (Qazaqgas & Kazmunaigas) and utility sectors (KEGOC & Samruk Energy)
4. Presight is engaged in PPP opportunities with SOCAR and Astana Mayor's Office for Smart Gas Metering & Safe City projects.

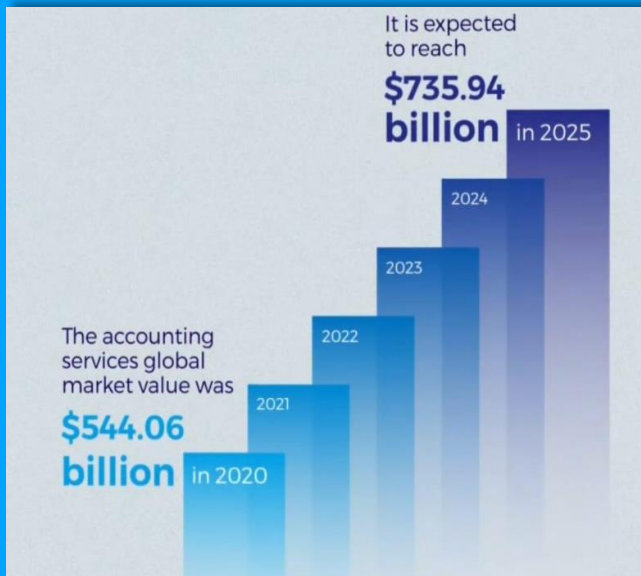
# Financial - UAE

Case Study: Abu Dhabi Accountability Authority (ADAA)



## FINANCIAL ANALYTICS Project

Quantitative benefits of Platform has been realized by **80+ Entities**



Market expectancy as published by ADAA

### Dollar Value - ROI



#### Dollar Value Realization

- Substantial Anomalies were found in:
  - General Ledgers
  - Various contracts

Dollar Value

### 100 % Coverage



#### No Sampling

- Platform omits the traditional audit sampling exercise
- Platform can process millions of records with anomalies within seconds

100 % Coverage

### Parallel Auditing



#### Parallel Auditing

- Platform can process multiple entities in parallel
- Henceforth, can cover auditing for more entities in parallel

Parallel Auditing

### Time Reduction



#### Execution Speed (10x)

- Proven Execution speed by 10x into the E2E Cycle
- This has also been tested with a Government Entity
- Well Certified by Audit Team

Operational Efficiency



# Financial - International

“We recognize the great value of advanced technology, to ensure the development of a robust and reliable solution...Platform offers a multi-source intelligence Visualization Platform for Policymakers to centralize the inventories enabling Strategic Decision Making”



## Uzbekistan – Anti-Corruption Agency

The Anti-Corruption Agency hosted a meeting with representatives of the Presight of the United Arab Emirates

Source - [Artificial intelligence to be used to prevent corruption \(uza.uz\)](https://uza.uz)



## State of Kuwait – With UAE Ambassador

Conducted meeting with State Audit Bureau in Kuwait, dated 22<sup>nd</sup> Feb 2024

Source - [عقد ديوان المحاسبة ممثلاً بوكيل الديوان يوسف المزروعى اجتماعاً مع سعادة سفير دولة الإمارات العربية المتحدة لدى دولة الكويت د.مطر النيايدي... | Instagram](#)





# Utilities

## Case Study: Smart Meters for SOCAR - AzeriGas

Presight piloted with the Azerbaijan Electricity and Gas Distribution Company an Advanced Metering Infrastructure (AMI) along with a Meter Data Management System (MDMS) with Analytics Project for the modernization of their metering infrastructure

Pilot: 1000 smart meters

Full Program: 2.5M smart meters

Presight's smart meter solutions enhance Government's and energy companies' ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%

### Connected Grid



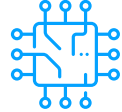
Integrated end-to-end AMI system with latest IoT based Smart Gas Meters

### Technology



High tech Command & Control Centre for central operation monitoring

### AI Analytics



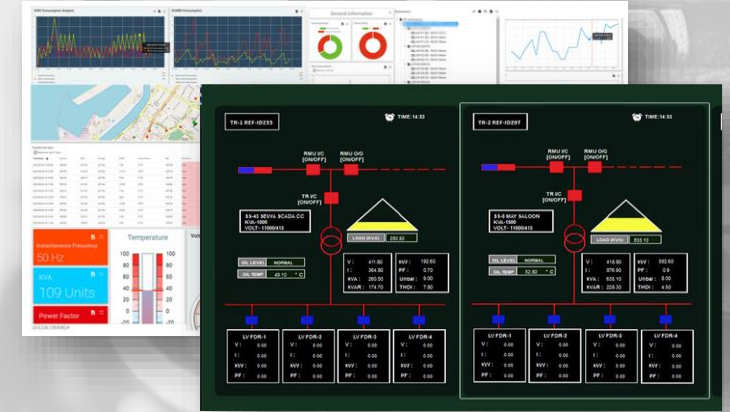
Advanced Predictive Analytical engine for system & Unaccounted for Gas (UFG) losses identification

### Commercials



Consumer web Portal / Mobile App to support monitoring Gas consumption & pay bills

### Global Partners



Remote Monitoring Solution for the Smart Meter Command Center

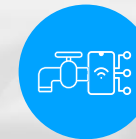
### Benefits



Faster identification of dead meters and disconnections



Increased revenue through commercial and technical loss reduction



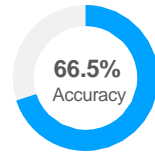
Improved distribution management

# Sports

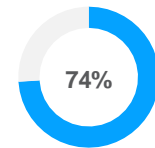
## Case Study: UFC AI

### Predictive Analysis

Fight Outcome Predictions  
(past 6 months)

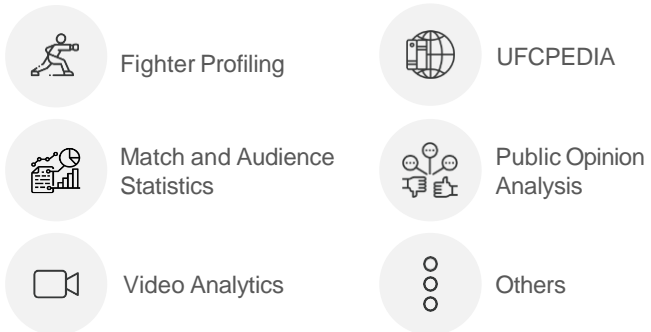


Back testing predictions  
based on historical data  
(past 27 years)



In under 6 months, Presight's predictive accuracy was higher than that of any other entity, including UFC itself

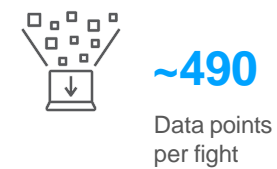
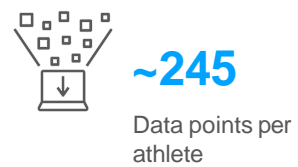
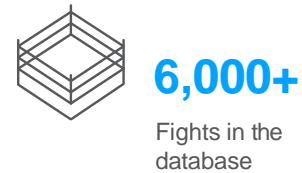
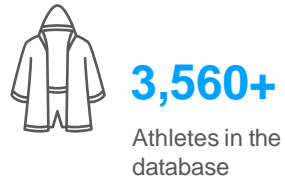
### Functionalities



The platform can currently compute the outcome of a fight in less than 0.2 seconds

### Database Overview

AI-based data analytics platform including match predictions, a searchable database and video analytics capabilities



# UFC

## Key Fight Outcome Indicators



UFC Video Analytics live fight analysis

- High Punches
- Medium Elbow
- High Clinch
- Low Knee
- Low Kicks
- High Judge Decision



# Our Markets

# Public Sector

**USD 1.2T**

Global Smart Governments and City market size in 2022

**USD 86B**

MENA ICT market size in 2021

**24% CAGR**

Over the next 8 years<sup>1</sup>

**8% CAGR**

Over the next 4 years<sup>2</sup>

## What we offer

### I Digitization of public security operations

Presight offers anomaly detection, threat detection, alert and notification, target identification and prediction and prevention services

### II Digitization of the citizen

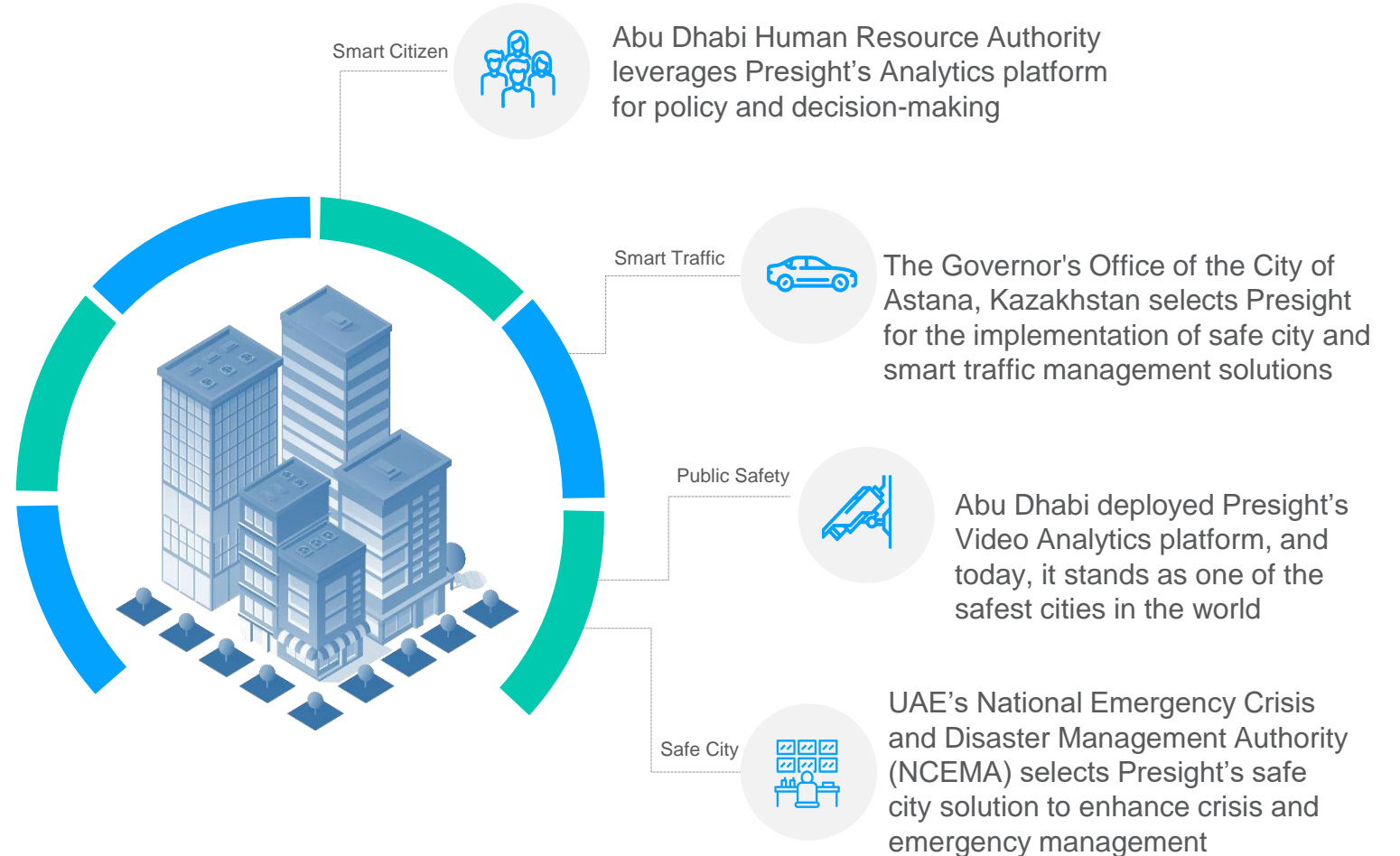
Presight deploys e-government services and analytics to better serve the needs of citizens

### III Digitization of urban planning

Presight uses advanced big data analytics to drive efficiency and cost savings for urban planning

### IV Automation of team work management

Presight provides case management, BI and dashboards, reporting and permission and classification services



Note: (1) CAGR for 2022-2030, (2) CAGR 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

# Financial

**USD 20B**

Global Financial Big Data Analytics market size in 2022

**USD 10B**

MENA Fintech market size in 2022

**13% CAGR**

Over the next 8 years<sup>3</sup>

**12%+ CAGR**

Over the next 4 years<sup>4</sup>

## What we offer

- I Growing use of Data Analytics and AI**  
Presight has a proven and strong track record in developing AI solutions in this segment
- II Migration to cloud**  
Presight offers secure cloud services through G42 ecosystem
- III Automation and digitization of banking services**  
Presight offers eKYC, alternate credit scoring, AML and CTF services
- IV Rising cost of compliance**  
Economy of scale applies as Presight can leverage on inhouse technology stack to create solutions



## Abu Dhabi has chosen the Financial Analytics and Audit Platform for the entire government

Presight's Financial Analytics Platform is a universal, AI-enhanced platform specializing in intelligent audit, fraud identification, risk management, and decision-making. Using Predictive Analytics and Cloud Computing, it provides real-time, end-to-end fraud detection, security, and compliance management solutions to financial institutions of all sizes worldwide



### 1 Revenue Generator

- E-KYC
- Credit Scoring
- Loan Processing
- Smart Marketing
- Portfolio Management



### 2 Risk Management

- AML
- Anti-corruption
- AI Audit
- Credit Risk
- Crypto Analytics



### 3 Digitalization

- OCR
- Behavioral Scoring
- Process Automation
- AI Chatbot
- User Access



### Intelligent Data Lake

Big Data DLI | Data Standardize | AI Models | Data Governance DGC

Tax | Govint | Banking | Entities

Cloud storage

Note: (3) CAGR for 2022-2030 and (4) CAGR for 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

# Utilities

**USD 8B**

Global energy Big Data Analytics market size in 2023

**11% CAGR**

Over the next 5 years<sup>5</sup>

## What we offer

- I Integrating IoT, Infrastructure, Data Analytics & AI**  
Presight's data analytic platform is able to harness information from multiple sources and derive insightful conclusions to the energy & utility sectors
- II Smart Metering to fuel market growth**  
Presight owns industry leading Meter Data Management System (MDMS) and Advanced Metering Infrastructure (AMI) solutions
- III Developing nations are digitalizing energy infrastructure**  
Presight is engaged in deploying smart meter solutions in Eurasia including Azerbaijan and Kazakhstan
- IV Digitalization benefits decarbonization**  
Optimization of operational inefficiencies and losses enable proper energy management decreasing emissions from generators

Presight's smart meter solutions enhance Government's and energy companies ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%

### Connected Grid



Integrated end-to-end AMI system with latest IoT based Smart Gas Meters

### Technology



High tech Command & Control Centre for central operation monitoring

### AI Analytics



Advanced Predictive Analytical engine for system & Unaccounted for Gas (UFG) losses identification

### Commercials



Consumer web Portal / Mobile App to support monitoring Gas consumption & pay bills

## Global Partners



Note: (5) CAGR for 2022-2028 | Sources: Mordor Intelligence



# Sports

**USD 16B**  
Global Sports Technology market size (est.) in 2022

**17% CAGR**  
Over the next 6 years<sup>6</sup>

## What we offer

**I Personalized training, diet and injury prevention**

Presight offers actionable insights explicitly tailored to the athlete's precise needs.

**II AI to boost performance and talent selection**

Presight developed a unique sports analytics platform to enhance performances based on big data and collaboration with leading global sports organizations.

**III Holistic brand and fan engagement through AI**

Presight deploys AI-driven tools to analyze how fans' behaviors, media activity, brand attributes impact decisions in sport.

**IV Scientific pre-game preparation**

Presight collects and analyzes bioinformatics to advise strategic & tactical game planning.

UAE Emirates  
UAE MOEC

Ivo Oliveira  
Historical Performance Scores  
Performance Management Chart  
Other Training Variables

Presight has developed and delivered for the UAE Cycling Team a multi-source dashboard for athlete wellness, performance & predictive analytics.

Official Team Partner  
G42  
Mercedes  
AMG PETRONAS  
FORMULA ONE TEAM

presight.ai  
A G42 company

Presight is currently developing GPT and performance analytics for the Mercedes-AMG PETRONAS Formula 1 Team

UFC  
COMBAT ANALYSIS PLATFORM

ISRAEL ADESANYA  
19-0-0 100%  
MIDDLEWEIGHT  
21 YEARS OLD  
22/07/1989  
SWITCH

CAREER OVERVIEW  
19 FIGHTS  
19 WINS  
0 DRAWS  
0 LOSSES  
100% WIN RATE  
10 KO/TKO  
2 SUBMISSIONS  
7 DECISION

Presight has implemented backend analytics platform for UFC for fight and fighter analytics, computing the outcome of fights to a prediction accuracy of 86%

Note: (6) CAGR for 2022-2028 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

# Climate

## Overview

We use big data analytics powered by AI to support businesses and governments identify, manage, and predict the environmental impact of their activities and monetize their environmental, social, and governance initiatives

### Carbon Credits

Run carbon credit analytics by combining satellite imagery with AI algorithms. In collaboration with environmental partners, governments and organizations can be assisted in their journey to monetize their carbon credits

For example, end-to-end carbon offset programs can be built with governments by providing the AI tools to measure and sell their carbon offset footprints



Carbon offset programs

### Energy Optimization

Drive savings in energy distribution and usage by leveraging energy optimization AI models linked to sensors installed across various touchpoints

For example, electricity distribution waste can be minimized by installing sensors across distribution points and forecasting usage data to optimally distribute electricity based on expected needs



AI energy monitoring

### Maritime Conservation

Use advanced scanning technologies in combination with AI models to analyze trends in maritime conservation to drive effective decision-making and policy-making

For example, AI can be used to track and predict the movement of plastic in the ocean for it to be efficiently cleaned up



AI maritime scanning



# Education

## Overview

Transform educational outcomes by equipping authorities and educational institutions with data-driven tools to enhance student learning successes, identify student talents, and optimize learning programs

### Childhood Development

Actively identify attributes that drive healthy and intelligent childhood development enable educational authorities and institutions to improve childhood development over time

For example, AI can be used to identify early risk indicators for children who require additional attention to improve their development



AI childhood development monitoring

### Program Optimization

Run data-driven analyses of learning programs, optimized by AI models, to allow for detailed improvements in sections of learning programs to optimize for ideal learning outcomes

For example, AI can correlate learning and satisfaction outcomes with teaching styles, content, and course structures to recommend improvements to learning programs



Learning program optimization

### Student-Teacher Matching

Use AI to identify synergistic traits between student and teacher learning styles to power AI-driven matching of students with teachers to align optimal learning approaches

For example, a school can improve average learning outcomes by matching all students to classes using the AI algorithm

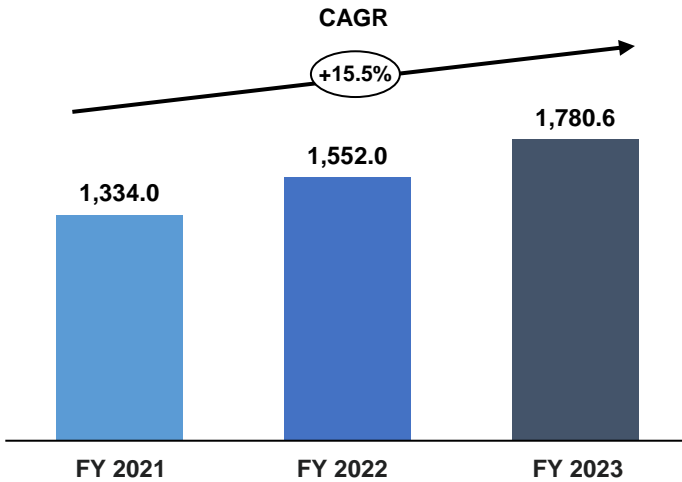


Student-teacher learning style conversation

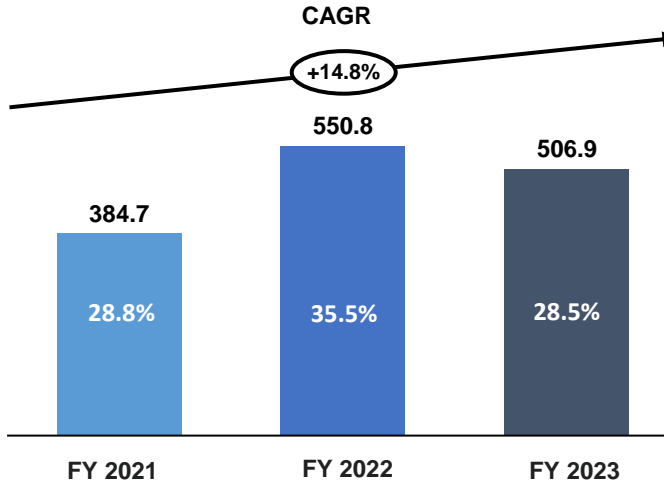
# Financial Framework

# Financial Dashboard: 2021-2023

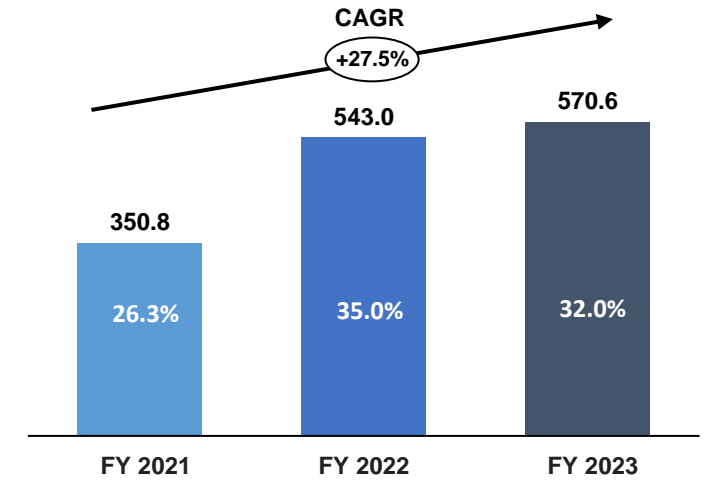
## Revenue AEDM



## EBITDA AEDM



## Pre-tax Profit AEDM



- FY 2023 revenue growth of 14.7% YoY
- H2 2023 revenue growth of 18.0% YoY underpinned by strong growth from major domestic projects
- Q4 2023 revenue growth of 23.3% YoY as major project deployments were in full swing

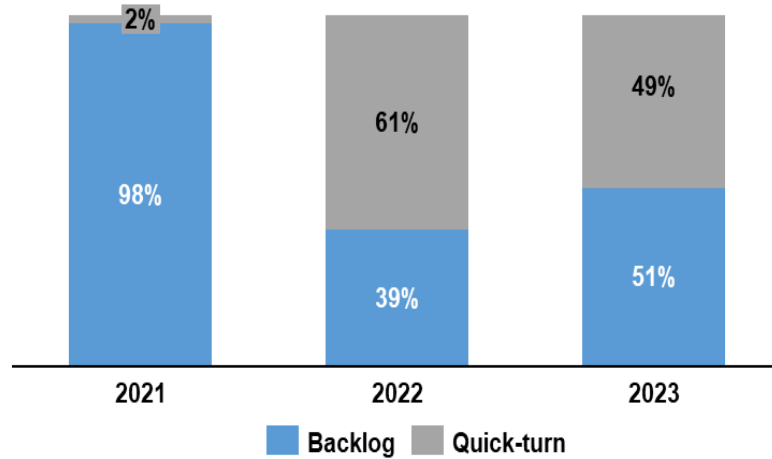
- FY2022 EBITDA included specific, one-off items, which are not expected to repeat in subsequent years
- Adjusting for these one-off items, FY2023 EBITDA growth was strongly positive YoY

- FY 2023 net profit growth of 5.1% YoY with profitability of 32.0%.
- H2 2023 net profit growth of 5.1% YoY reflecting an acceleration in deployment activity towards the end of the year
- Q4 2023 net profit growth of 0.4% YoY off strong base, with profitability of 42.1%

# Financial Dashboard: 2021-2023

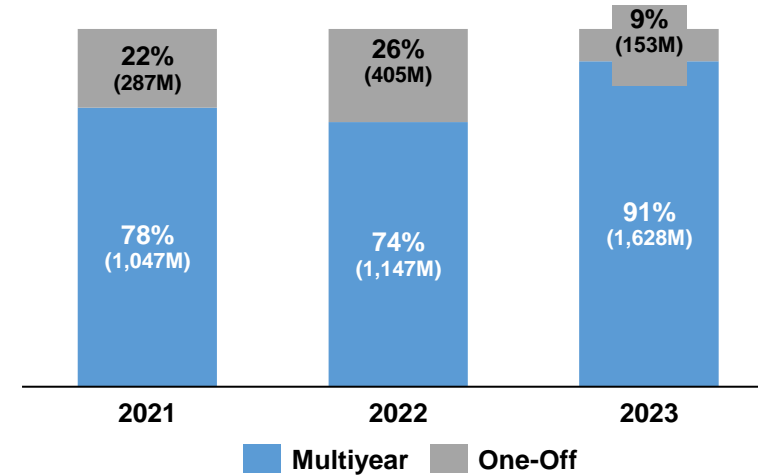
Growing proportion of backlog and multi-year contracts underpins strong future revenue and cash flow generation

## Revenue Quality – Backlog<sup>1</sup> & Quick Turn<sup>2</sup>



- 51% of FY 2023 revenues (AED913.6M) were from contracts won in FY 2022; 39% of FY 2022 revenues or AED599.5M
- 49% of FY 2023 revenues (AED 867.0M) were from contracts concluded in FY 2023; 61% or AED952.5M in FY 2022

## Revenue Quality – Multi-Year & One-Off

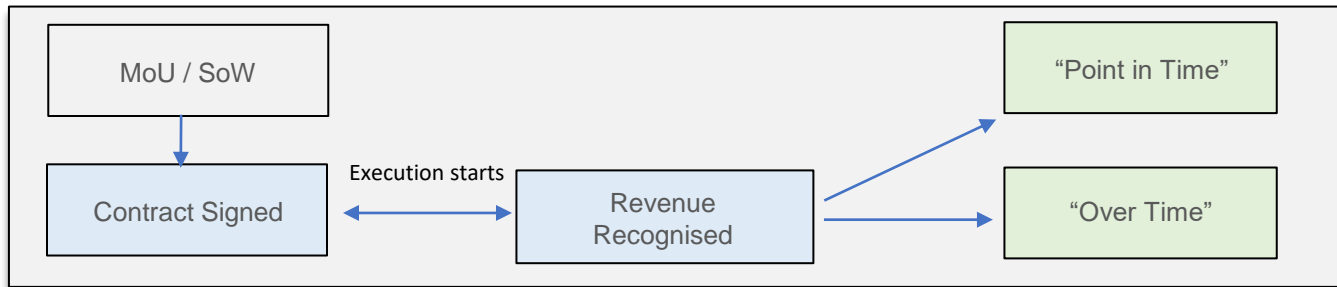


- 91% of FY 2023 revenues (AED 1,628M) from multi-year contracts; 74% or AED 1,147M in FY 2022
- Multi-year deployments include data centers, cloud, analytics platforms, project solutions, support and maintenance programs
- Provides a strong foundation for future revenue and cash performance

<sup>1</sup> Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year <sup>2</sup> Quick turn implies revenues from contact concluded in the current year

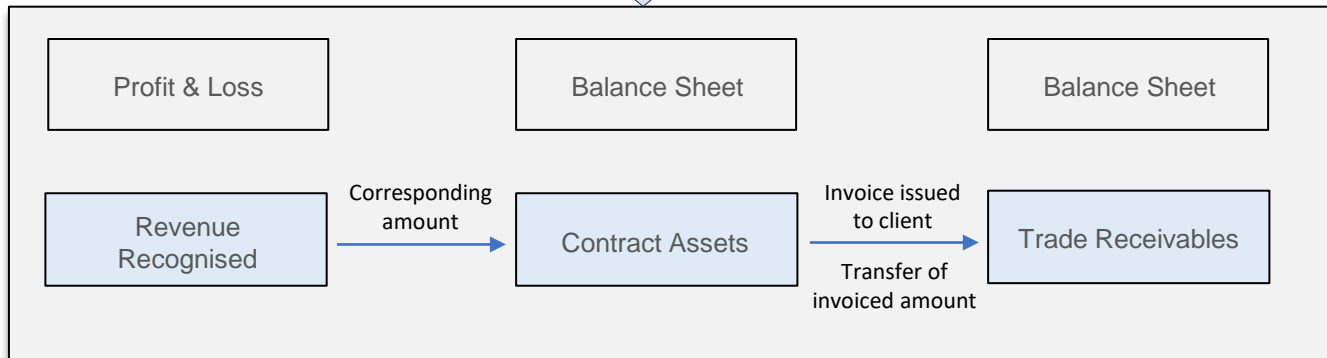
# Flow of Funds Illustration

1



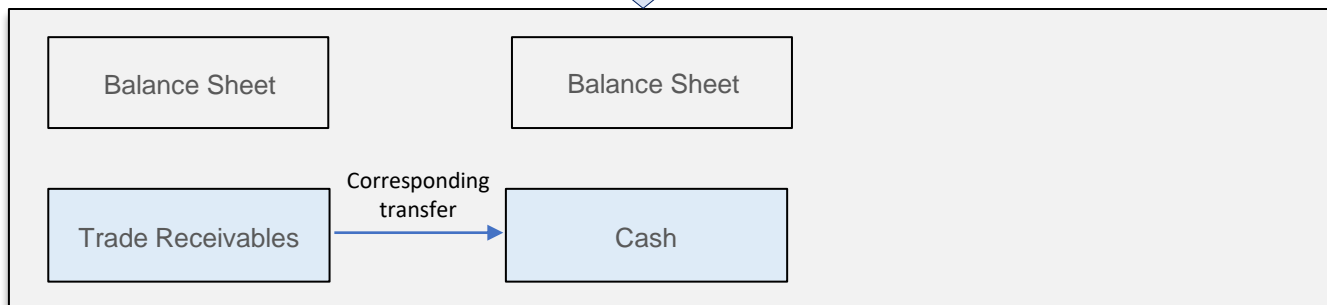
- Revenue is accrued and recognised on either a “point in time” basis or “over time” basis
- Dependent on performance obligations agreed and when control of assets and / or services is passed to client

2



- Typically, the amount of revenue recognised in the Profit and Loss is simultaneously reflected in Contract Assets in the Balance Sheet
- Once the client is invoiced for the milestone achieved, the invoiced amount is transferred from Contract Assets to Trade Receivables
- The balance of Contract Assets declines and the balance of Trade Receivables increases

3



- Once payment is received from client, Cash on Balance Sheet increases and Trade Receivables reduces by the corresponding amount
- In a normal operating environment, Trade Receivables typically convert to cash 3 – 6 months post invoice

# Presight AI Holding Plc Capital Structure

Investors	Issued Share Capital (ISC)	% Holding of ISC
Group 42 Holding LTD	3,982,162,800	71.0%
International Tech Group – Sole Proprietorship L.L.C	841,302,000	15.0%
Matrix Holdco RSC Ltd (ADNOC Affiliate)	224,347,200	4.0%
Professional + Retail (“Float”)	560,868,000	10.0%
<b>Total</b>	<b>5,608,680,000</b>	<b>100.0%</b>

# Our Technology Focus

# TAQ – The Omni-Analytics Platform

TAQ is the foundation of Presight: omni-analytics platform that powers all verticals. It excels at all-source data interpretation, big data analytics powered by AI, and is adaptive to any tech foundation



## All-Source Data Interpretation & Analytics

TAQ's strong competitive advantage is in mass data interpretation across all types of data

Able to process 30-50 TB data a day

All data formats are supported – multi-lingual, video, image, sound, number, geospatial and others

AI-assisted data annotation is leveraged when tackling new-to-the-world data types

## Artificial Intelligence and Big Data

Presight's AI is created by leveraging the best of two worlds – experienced data scientists and industrial experts. The company has a wide variety of off-the-shelf big data tools and AI models, including:

- Natural Language Processing
- Link Analysis
- Customizable OCR
- Advanced Geo Analysis
- Computer Vision Analytics
- All Source data search

## Enabling Tech Foundation

Presight is accustomed to working with clients in a variety of foundational tech maturity levels. Accordingly, the company 'fills-in the gaps' for clients as needed across:

- IoT: to capture sensorial data
- Data centers: to physically host all data
- Supercomputers: for unique cases of real-time mass data analysis
- Cloud: to enable seamless integration between apps and access from any location, 24/7

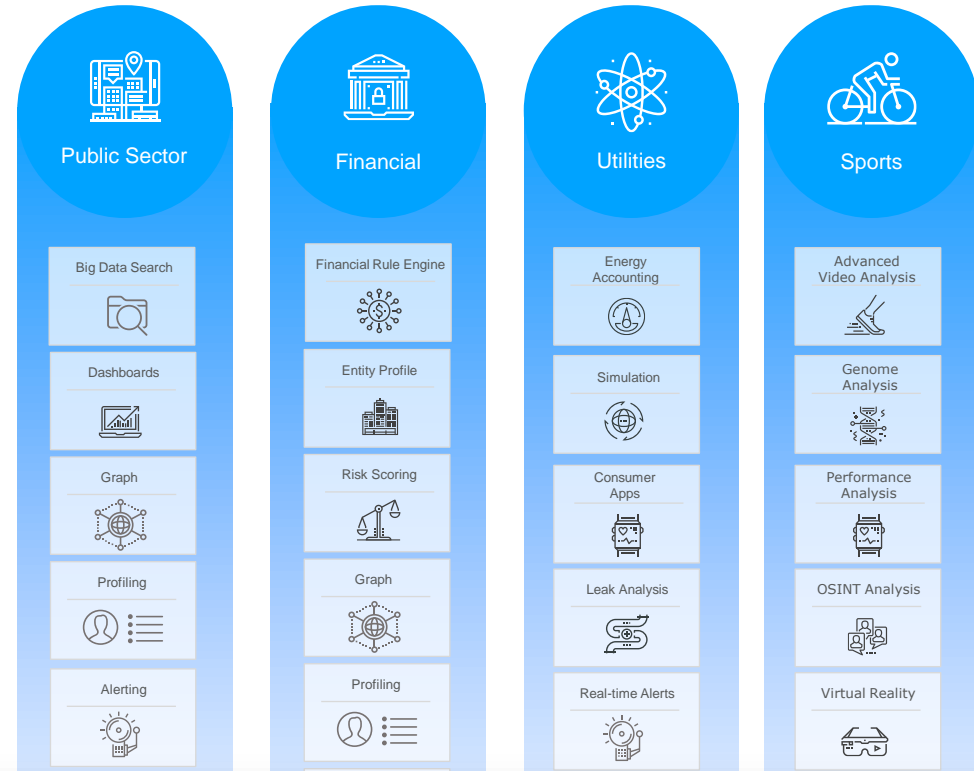


# Our AI Library Powers Industry Verticals

The core of the TAQ platform is our 'All-Source Data Interpretation and Analytics' and 'AI & Big Data' layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals' solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed customized to solve complex business challenges



### Solution Verticals

Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

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### AI Library

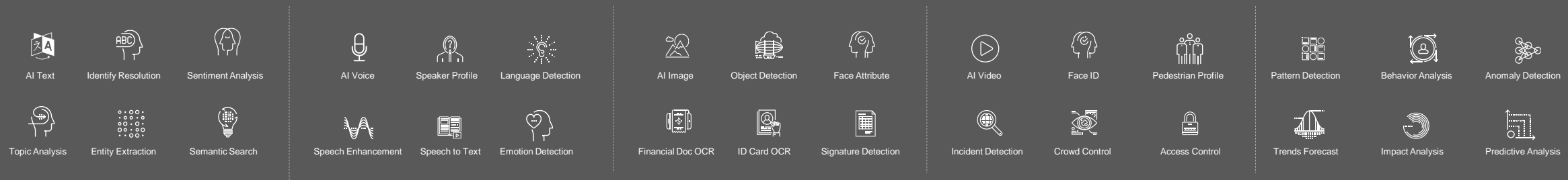
100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

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### Big Data Analytics

Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

## 100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI



TAQ

# Presight Core Solutions

## FINANCIAL ANALYTICS

A universal AI-enhanced financial analytics platform that provides for real-time, end-to-end fraud detection, risk management, security, and compliance management solutions to financial institutions of all sizes throughout the globe

## VANTAGE

An integrated data management product that interprets raw data sources into domain-specific analytics, leveraging predictive models that create insights and recommendations for decision makers

ISO certified by ISO/IEC 15408-1:2009

## VIDEO ANALYTICS

Powerful Video Analytics platform that leverages our growing AI library to integrate fragmented standalone video management systems into a single platform

- ISO certified by ISO/IEC
- ISO 9001:2015 – (QMS)
  - ISO 14001:2015 – (EMS)
  - ISO 45001:2018 – (OHSMS)

## SMART GRID

The Smart Grid solution revolutionizes electricity and gas networks with the use of AI to improve energy efficiency and reduce financial losses during energy transport

## SIRIUS (Beta)

An advanced visual data monitoring, anomaly detection, and analysis solution. With its state-of-the-art multi-sensor capabilities, Sirius is designed to provide unparalleled situational awareness by combining visual data from multiple sensors and external data into a unified platform

# TAQ

*The omni-analytics platform*

TAQ is the foundation of Presight: omni-analytics platform that powers all verticals. It excels at all-source data interpretation, big data analytics powered by AI, and is adaptive to any tech foundation

# Governance Framework

# Board of Directors



**H.E. Dr Sultan  
Ahmed Al Jaber**

Chairman

- Member of the UAE Federal Cabinet, Minister of Industry and Advanced Technology, and the UAE's special envoy for climate
- Dr. Al Jaber oversees efforts to further expand the industrial development of the UAE, and promote in-country value, leveraging advanced technology as a key enabler



**H.E. Mansoor Al  
Mansoori**

Vice Chairman

- Member of Abu Dhabi Executive Council and the Chairman of the Department of Health in Abu Dhabi
- He a prominent leader with a diverse range of professional experiences in senior leadership positions across government and private sector



**Hamda Almheiri**

Board Member

- Heads the Government Affairs function for ADQ, an Abu Dhabi-based investment and holding company
- She is responsible for the organization's interactions with senior government stakeholders on the local, state, and federal level, ensuring that there is a robust strategic framework in place to guide all initiatives and engagements



**Kiril Evtimov**

Board Member

- A seasoned technology and business leader with global experience across start-ups and Fortune 500 companies
- Kiril is a technology advisor for G42. He is also a co-founder, board member and CEO of FairSignals Inc. In the past, he has held leadership roles in Teradata, MicroStrategy, and eBay



**Abdulla Rashed  
Alrashdi**

Board Member

- CEO of Tamouh Healthcare, having successfully led Tamouh Healthcare's efforts to monitor and curb the Covid pandemic
- Abdulla brings extensive executive experience in a variety of official entities from Abu Dhabi Police General Headquarters to Abu Dhabi Authority of Culture and Heritage, and the Federal Government



**Suhail Bin Tarraf**

Board Member

- Group Chief Operating Officer at First Abu Dhabi Bank (FAB), prior to which Chief Operating Officer at Emirates Islamic Bank
- Suhail is a performance driven transformative leader with over 20 years of senior expertise in Strategy, Operations, Technology and Human Resources



**Thomas Pramotedham**

Board Member

- Technology and business leader with over 22 years of experience, including multiple CEO roles driving large scale digital transformation
- Thomas spearheads expansion of the Company in Middle East, Central Asia and Africa



# Comprehensive Governance Structure

Committed to the highest level of governance standards in line with international best practice

## Presight AI Holding PLC Board of Directors

Responsible for preserving and enhancing Presight's long-term value for stakeholders

### Audit & Risk Committee ("ARC")

Oversight of the integrity of the Company's internal control framework, including integrity of the Company's financial reporting, processes, policies and controls, the internal audit function and the external auditor

Additionally, oversight of the Company's material risk exposures, risk management framework, adherence to the risk appetite set by the Board and behavioral based risk initiatives to drive risk leadership

### Nomination & Remuneration Committee ("NRC")

Supports the Board with the Board composition, renewal, performance and Board-relegated governance matters

Includes the remuneration and benefit strategies for senior executives, the implementation of the Emiratization plan, the methodology used to address staff performance and corporate salary and grading structures

### Investment & Financial Committee ("IFC")

Oversight of the Company's investment transactions, investment risk management exposure policies and guidelines

Includes review of investment manager selection

# Integrity Due-Diligence Process

Minimizing potential exposure to reputational, sanctions, or legal risk

Presight adheres to a stringent framework for integrity Due Diligence (DD) and direction on the mandatory activities required to screen a potential or existing counterparty for reputational and regulatory risks

DD is the independent information gathering and expertise that assesses the integrity-related risks that a counterparty carries so Presight can make informed risk-based decisions on the third parties it does business with

Mitigation measures are put in place to minimize potential exposure to reputational, sanctions, or legal risk

Presight manages the risks by applying the following:



# Acquisition of AIQ

# Acquisition of 51% stake in AIQ

Acquisition of a best-in-class AI-energy company backed by a leading National Oil Company

## Transaction Overview

- Presight to acquire 51% of AIQ from G42 for \$350m: \$245M payable on closing and \$105M on 30 Nov 2024; ADNOC retains 49%
- Values AIQ at \$686m: 9.6x EV/LTM Revenue, in line with precedent industry transaction multiples
- AIQ's Board: Three members from Presight, two from ADNOC
- AIQ Chairman: H.E. Dr. Sultan Al Jaber, Minister of Industry and Advanced Technology and ADNOC Managing Director and Group CEO
- AIQ Vice Chair: H.E. Mansoor Al Mansoori, Member of Abu Dhabi Executive Council and Chairman of the Department of Health

## Overview of AIQ

- Established in 2020: Joint venture between ADNOC (60%) and G42 (40%)
- Best-in-class AI energy company: Leveraging data to deliver transformational AI-powered solutions to the energy sector
- Strong financials: \$71.8m (+61.4% YoY) of revenue and \$35.1m (+21.7% YoY) of net profit in 2023
- Suite of proven products and solutions:
  - AR360: Leverages AI to visualize reservoirs and optimize development, well life and ultimate recovery rates
  - RoboWell: AI-enabled solution to remotely operate upstream equipment, reducing cost, enhancing safety & production capacity
  - Well Insight: Leverages AI to enhance analysis and modelling of borehole data, supporting the planning of drilling activities

## Acquisition Rationale

- Combine AIQ's AI energy solutions with Presight's cross-sector big data analytics, product development, and international markets to:
  - Develop and commercialise AI solutions to the energy sector, positioning AIQ as a leading energy-focused AI organization, globally
  - Expand Presight's suite of energy solutions to its international clientele, including SOCAR and Samruk-Kazyna
- Partnership with ADNOC's future digital transformation initiatives
- Strengthens Presight's shareholder base with ADNOC as 4% holder

## Market Overview

- Market for AI solutions in energy sector: Estimated to grow more than \$13 billion by 2034; 14% CAGR between 2024 and 2034\*
- Boosting efficiency and accuracy: Autonomous systems for tasks that need a high degree of accuracy and repetition
- Increasing work safety: Automation reduces accident-related risks in the oil and gas industry
- Accessing remote areas: Automation technologies are essential for exploring areas inaccessible to humans
- Electrification and sustainability: Oil and gas sector is shifting toward electrification, making automation essential
- Digitalization: AI, IoT, and robotics as the most relevant technologies in the oil and gas automation market

\* Source: Future Insight Inc.

AI will drive significant global growth opportunities in energy, unlocking efficiency and value across the sector



# Key Features of Main AIQ Offerings

Proven, trusted solutions that help drive efficiency and deliver value in broad operational scenarios

## AR360

PERFORM WITH AIQ

- Provides a comprehensive overview of reservoir management and production optimization
- Utilizes automated processes to assess reservoir model quality and optimize recovery factors
- Employs machine learning and physics for real-time production forecasting, significantly reducing scenario analysis time

## DRIVE

PERFORM WITH AIQ

- Replaces traditional reservoir simulators with AI-powered meta-models, allowing for rapid assessment of multiple field development scenarios
- Highly integrates and automates quality checks and scenario rankings, enhancing the decision-making process in field development planning

## ROBOWELL

PERFORM WITH AIQ

- Utilizes APC for real-time optimization of well parameters, reducing the need for manual supervision and enhancing operational safety
- Initially focused on a limited number of wells with plans to expand control to cluster/field levels, offering a broader operational scope

## FORESIGHT

PROTECT WITH AIQ

- Combines statistical, physics-based, and AI methodologies to predict failures in electrical submersible pumps
- Seamlessly integrates with existing monitoring systems and data sources
- Enhances proactive maintenance planning

# Thank You