Investor Presentation

March 2024

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Legal Disclaimer

Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

Forward-looking statements and other statements contained in this document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially because of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this document speak only as of the date of this document. Any obligation or undertaking to update any forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions, or circumstances on which such statements are based is expressly disclaimed unless required by applicable law, rules and regulations.

Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

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About Us

Presight (a G42 company), is a leading Big Data Analytics company powered by Artificial Intelligence (AI)

Our unique proposition is not just to solve current problems but to anticipate future ones, create new businesses and foster positive societal impacts. We are shaping the next generation of cities, businesses, and industries, steering digital transformation across the globe

We combine big data, analytics, and AI expertise to serve every sector, of every scale, to create business and positive societal impact

Governments, financial institutions, sports leagues, and climate organizations - are all choosing Presight to navigate through their toughest challenges

Leader
Region's leading Big Data Analytics Company powered by AI

10+
Industry-leading flagship technology solutions

Proprietary IP
Intellectual property rights to flagship solutions

100+
Globally competitive Artificial Intelligence models

100 Million+
API Usage / Day with total usage of 70B+ API Calls

30-50 TB
Daily all-source data-processing capacity

520+
Employees, incl. 430+ Technical Specialists spanning 30+ nationalities and 25% females

4 Continents
Early-mover in 15+ countries

Top 3 Award
EXPO 2020 platform placed top 3 at the World Smart City Global Awards 2022

Actively Steering Digital Transformation
Internationally

Middle East
UAE
Bahrain

Asia
Azerbaijan
Indonesia
Kazakhstan
Maldives

Americas
Dominican Republic
Guyana

Africa
Angola
Congo
Senegal
Seychelles
Tanzania
Togo
Zambia

Listed
on the **ADX**[1] in March 2023

USD ~3.0B
Market Capitalization

25+
Successful projects in UAE & MENA

Note: (1) ADX = Abu Dhabi Securities Exchange

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Presight 2023 Key Events

National and International Collaboration

News and Media Coverage

136x	IPO OVERSUBSCRIBED	12	MOUs NATIONAL AND INTERNATIONAL	4	PARTNERSHIPS & JVs NATIONAL AND INTERNATIONAL	15	SIGNED CONTRACTS NATIONAL AND INTERNATIONAL	AED 1.8	BILLION REVENUE FY 2023	1,762	MEDIA ARTICLES

Large Addressable Markets With Clear Structural Drivers

	Presight's Core Business Sectors						Emerging Sectors			
	Public Sector		**Financial**		**Utilities**	**Sports**		**Climate**		**Education**	

Market Opportunity

Public Sector		Financial		Utilities	Sports		Climate		Education	
USD 1.2T Global Smart Governments and City market size in 2022	**USD 86B MENA** ICT market size in 2021	**USD 20B Global** Financial Big Data Analytics market size in 2022	**USD 10B MENA** Fintech market size in 2022	**USD 8B Global** energy Big Data Analytics market size in 2023	**USD 16B Global** Sports Technology market size (est.) in 2022	**USD 1.1B MENA** Sports rights market size in 2022	**USD 40B Global** climate analytics market size in 2022	**USD 2B MENA** climate analytics est. market size in 2022[1]	**USD 74B Global** EdTech market size in 2022	**USD 5B MENA** EdTech market size in 2022
24% CAGR 2022-2030	**8% CAGR** 2022-2026	**13% CAGR** 2022-2030	**12%+ CAGR** 2022-2026	**11% CAGR** 2022-2028	**17% CAGR** 2022-2028	**10% CAGR** 2022-2027	**8% CAGR** 2020-2030	**8% CAGR** 2020-2030	**15% CAGR** 2022-2027	**10% CAGR** 2022-2027

What We Address

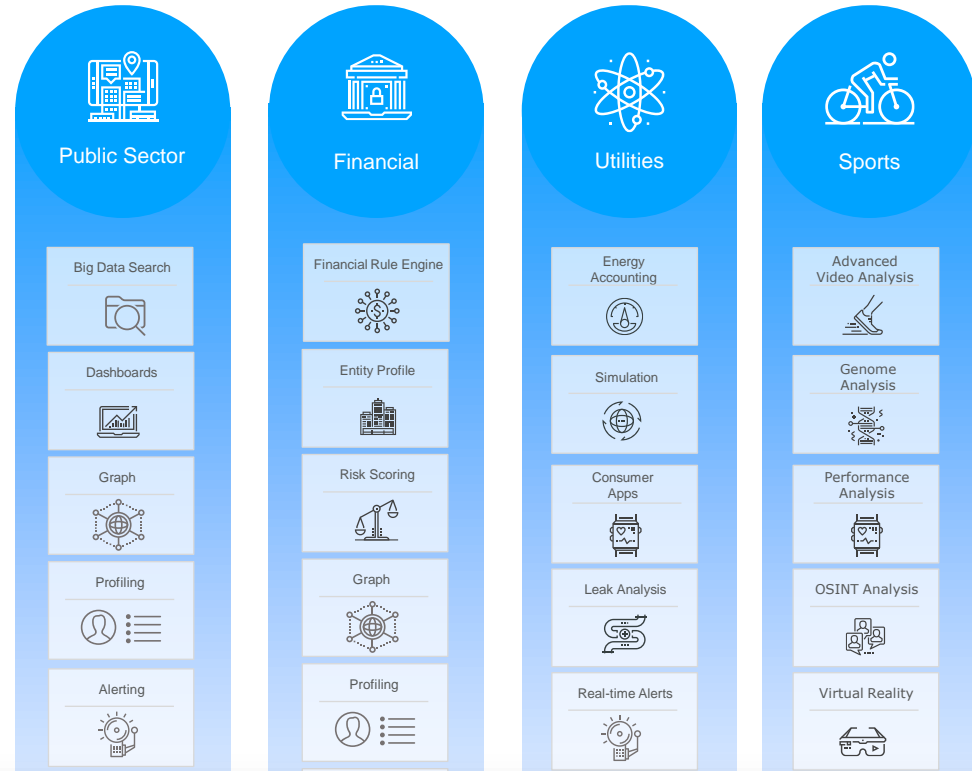| Public Sector	Financial	Utilities	Sports	Climate	Education
Digitization of public security operations	Growing use of Data Analytics and AI	Integrating IoT, Infrastructure, Data Analytics & AI	Personalized training, diet and injury prevention	Rise of data-driven approaches to climate analysis	Use of AI for education experience customization
Digitization of the citizen	Migration to cloud	Smart Metering to fuel market growth	AI to boost performance and talent selection	Growth of investment in climate adaptation as climate-related losses hit records	Digitalization of education
Digitization of urban planning	Automation and digitization of banking services	Developing nations digitalizing energy infrastructure	Holistic brand and fan engagement through AI	Increasing adoption of "Net Zero" commitments	Growing demand for remote learning due to COVID
Automation of teamwork management	Rising cost of compliance	Digitalization benefits decarbonization	Scientific pre-game preparation	Rapid expansion of Earth Observation data	Identification of gaps in teachers' performance

Note: (1) MENA climate analytics estimated based on global figure, calibrated by GDP Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire, Mordor Intelligence, Thompson Reuters, Allied Market research, Fortune Business Insights, KPMG, The National

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RESTRICTED

Our AI Library Powers Industry Verticals

The core of the TAQ platform is our 'All-Source Data Interpretation and Analytics' and 'AI & Big Data' layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals' solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed and customized to solve complex business challenges

Public Sector
- Big Data Search
- Dashboards
- Graph
- Profiling
- Alerting

Financial
- Financial Rule Engine
- Entity Profile
- Risk Scoring
- Graph
- Profiling

Utilities
- Energy Accounting
- Simulation
- Consumer Apps
- Leak Analysis
- Real-time Alerts

Sports
- Advanced Video Analysis
- Genome Analysis
- Performance Analysis
- OSINT Analysis
- Virtual Reality

Solution Verticals
Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

AI Library
100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

Big Data Analytics
Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI

AI Text	Identify Resolution	Sentiment Analysis
Topic Analysis	Entity Extraction	Semantic Search

AI Voice	Speaker Profile	Language Detection
Speech Enhancement	Speech to Text	Emotion Detection

AI Image	Object Detection	Face Attribute
Financial Doc OCR	ID Card OCR	Signature Detection

AI Video	Face ID	Pedestrian Profile
Incident Detection	Crowd Control	Access Control

Pattern Detection	Behavior Analysis	Anomaly Detection
Trends Forecast	Impact Analysis	Predictive Analysis

TAQ

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Lifesaver: A GenAI-powered emergency response management platform

NCEMA[1] – MoU

Presight and NCEMA[1] signed an MoU to enhance crisis and emergency management

May 23

NCEMA[1] – Contract

UNITED ARAB EMIRATES
THE SUPREME COUNCIL FOR NATIONAL SECURITY
National Emergency Crisis and Disaster Management Authority

Presight awarded contract by NCEMA[1] to develop AI-driven platform to support emergency services in UAE

Oct 23

[1] National Emergency Crisis & Disaster Management Authority (NCEMA)
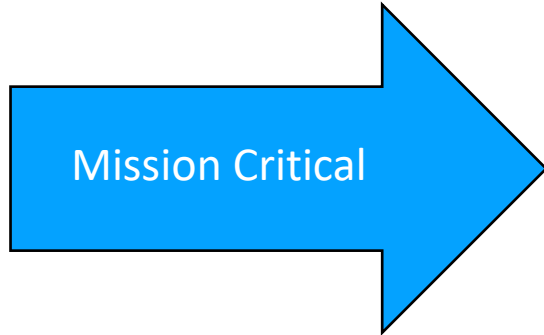
Mission Critical

- Multi-year, mission critical GAI-powered platform
- Integrated, multi-faceted emergency response system
- Holistic management and forewarning of emergencies

- Futuristic Command and Control Information System
- The First Responder and Tactical Command mobile application
- Joint command & dispatch

- Collaboration between IoT and edge intelligence
- Last mile sensing in areas humans cannot reach
- Extend wireless coverage / deliver medical emergencies / provide real-time information

- Shared operational overview / heightened situational awareness
- Boost operational efficiency / enable resource optimization / more effective response
- Enables responders to react quickly / reduces the impact on lives and property

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Medium Term Strategic Road Map

Business Vertical Progression (2023 – 2027)

Current Business Verticals

- Public Sector
- Financial
- Utilities
- Sports
- Climate
- Education

Multi-Sector Approach

Phase II: Acquisitions & Product Development

- Public Sector
- Financial

Vantage, Financial Analytics Platform

Video Analytics, Vantage

- Energy Solutions

M&A I Smart Meters & Energy Analytics

- Enterprise Solutions

M&A I Financial Analytics Platform, Generative AI Analytics

Key Sectors of High Growth

Phase III: Enterprise / Generative AI

- Financial Analytics
- Public Services
- Enterprise Solutions
- Energy Solutions

Enterprise GPT and Generative AI

Presight GPT Modules

R&D into Enterprise & Sovereign GPT

Growth to be led by focusing on key vertical drivers, R&D, M&A & strategic international initiatives

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Our Capital Allocation Priorities

Disciplined and judicious approach to deploying capital

Growth Priorities			Maturing
1	**2**	**3**	**4**

Strategic Drivers

Organic Business Investment to Drive Quality and Profitable Growth	**International Expansion**	**Value-accretive Opportunities Including M&A**	**Return Surplus Free Cash Flow to Shareholders**
▪ Continued investment at attractive returns ▪ Innovation and new product creation ▪ Core and emerging verticals ▪ Generative AI	▪ Expand footprint in target markets across 4 continents ▪ Local infrastructure ▪ Joint ventures, strategic partnerships, MoUs ▪ Circa 30% of medium-term revenue	▪ Strategically-aligned to enhancing product portfolio & technological capabilities ▪ Established and / or disruptive technologies in core and adjacent markets ▪ Disciplined hurdle rates and investment appraisal	▪ Post all other identified and anticipated uses for capital ▪ Methodology dependent on share price and quantum, investor views

Progress to Date

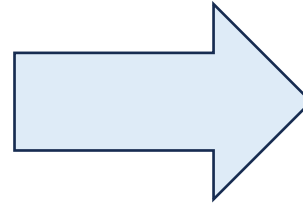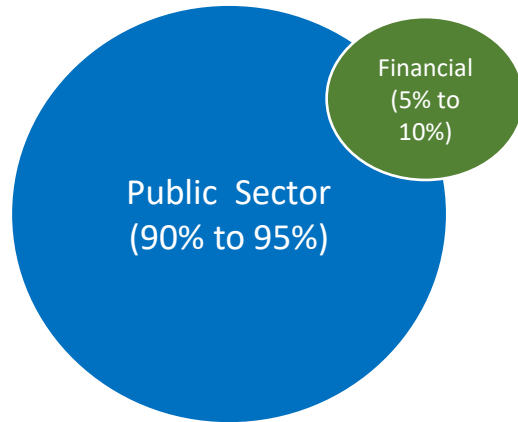|			
▪ Over 25+ successful projects in UAE / MENA ▪ Multi-year, mission critical contract with NCEMA to enhance UAE's crisis management ▪ Key contracts with Emirates Talent Competitive Council and Statistics Council of Abu Dhabi ▪ MoU: DeepTech Engineering, NEC, Intelligent Security Systems ▪ GAI early beta releases completed; GAI solutions launch in 2024 ▪ AED 1.6bn multi-year orders FY 2023	▪ Offices Kazakhstan & Azerbaijan ▪ Deployment of a National Analytical Platform, Data Centre, and National Cloud (worth USD 90m) for Angolan Ministry of Information Technology ▪ Strategic JV partnership with Samruk-Kazyna (USD 70bn SWF) to accelerate digital transformation in Kazakhstan ▪ Government of Maldives Centre of Excellence for Public Safety ▪ JV with TOTM Technologies Limited ▪ International MOUs for Digital Transformation Programs with Senegal, Zambia, and Mauritania	▪ USD 0.5bn (AED 1.8bn) to support inorganic growth ▪ Enhance product portfolio and technological capabilities ▪ Expand into new sectors (e.g. energy and utilities) and new geographies to widen offering ▪ Partnerships with leading advisory houses + dedicated in-house M&A team ▪ Screened 50+ opportunities to date	

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Medium-Term Guidance

Sectoral Revenue Composition

+15.5% CAGR

Public Sector (90% to 95%)

Financial (5% to 10%)

+17% - 23% 4-YEAR CAGR

Public Sector (75% to 85%)

Energy & Utilities (11% to 18%)

Financial (4% to 6%)

Others (0 to 1%)
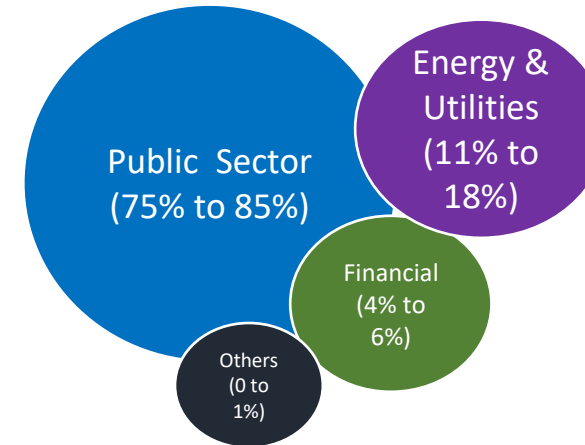
- Public sector remains largest contributor
- Higher revenue CAGR vs history driven by expansion into new sectors
- Energy & Utilities sectors as key growth enablers
- >90% of forecast revenue growth anticipated from multi-year contracts

EBITDA CAGR

+14.8%

+15% - 20% 4-YEAR CAGR

- Geographical mix and solutions profile will determine where margins stabilize

Net Profit CAGR

+27.5%
(No CIT impact)

+10% - 15% 4-YEAR CAGR

- Assumes 9% UAE CIT rate from January 2024

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Presight Valuation Comparable

Presight trades at an unwarranted valuation discount to peers, despite above average anticipated revenue growth and profitability

Size of bubble illustrates prospective EV / EBITDA valuation multiple

Average 2-year Forecast Net Income Margin %

Average 2-year Forecast Revenue Growth %

Informatica

Splunk

Presight

Palantir Technologies

Altair Engineering

Coforge

Appier Group
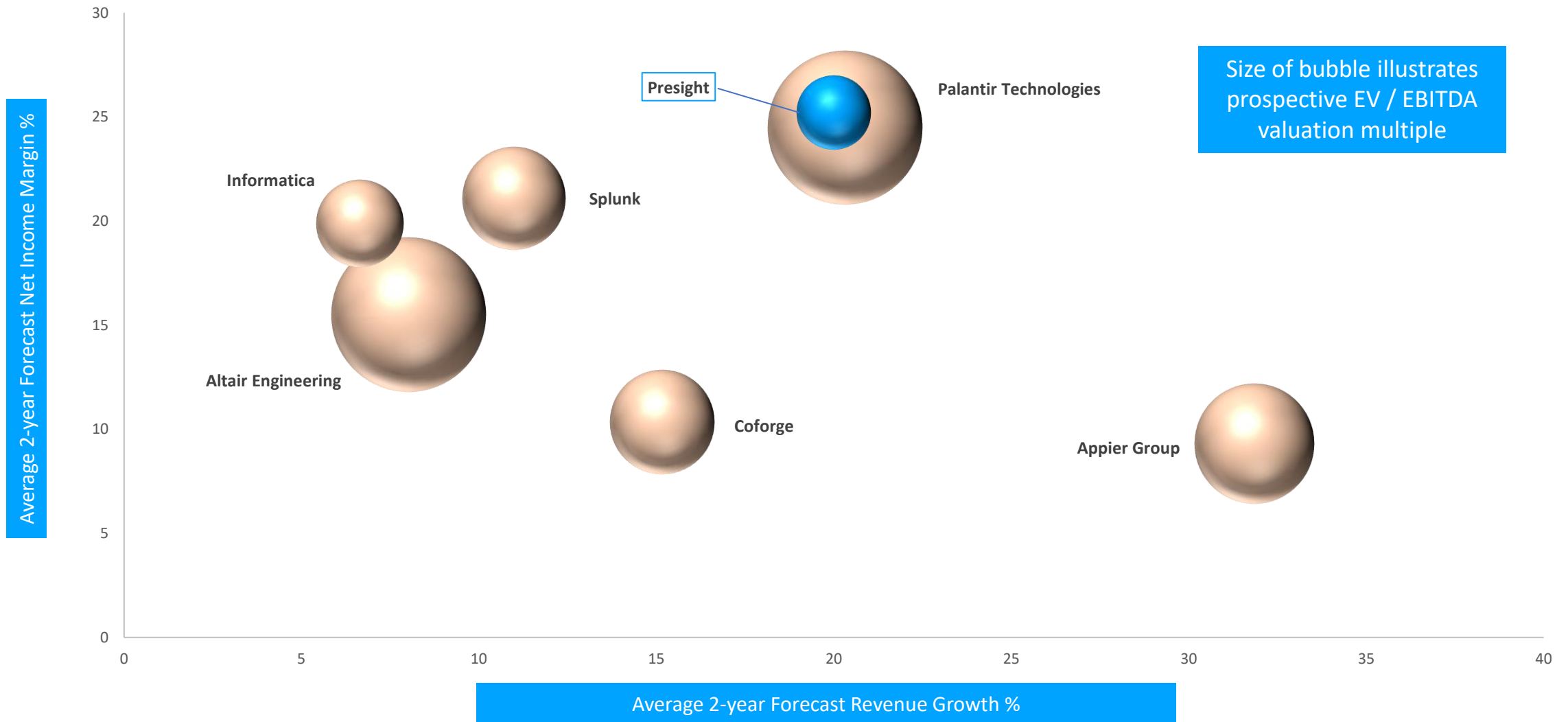
Source: Bloomberg, Company information

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Uniquely Positioned For Long-Term Value Creation

Strong Future Growth

- Large addressable markets with clear structural drivers

- Successful UAE blueprint to support international expansion

- Investment in development of Generative AI based products and platforms

- Strong order book and backlog with significant multi-year revenue streams

Decisive Competitive Edge

- Large and talented employee pool of world-class data scientists and engineers

- Well placed to address the demand for big-data analytics using AI, for delivering public services across fast-growing emerging markets

- Backed by strong shareholders and full access to G42 ecosystem to offer cutting edge Cloud technology

Compelling Equity Story

Strong Products & Solutions

- Uniquely positioned to provide 'end-to-end' technology stack for customers with bespoke Cloud and on-premise solutions

- Largest sector-tailored AI and big data product offering

- Strong "industrial grade" data analytics pedigree with products and solutions that serve complex mission critical projects in the UAE and around the world

Industry Leading Economics

- Dependable and predictable revenues and cash flows with growing proportion of backlog & multi-year contracts

- Consistent 25%+ net profit margin business

- Robust, debt-free balance sheet with AED 2.1bn cash

- Strong medium-term revenue and profit CAGR trajectory

presight.ai

Executive Management

Thomas Pramotedham

Chief Executive Officer

- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

Dr Adel Al Sharji

Chief Operating Officer

- Over 25 years of leadership experience
- Deep expertise in AML, auditing, and anti-corruption technologies
- Leads the company's UAE operations and growth for businesses

Ram Meyoor

Chief Financial Officer

- Over 22 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

Xiaodong Zhou

Chief Technology Officer

- Over 17 years experience in technology, started as an applied data scientist
- Visionary strategist specialized in developing future-proof technology roadmaps
- Develops the company's technology and AI products

Rashed AlKouk

Chief Corporate Officer

- Served in multiple organizations in the field of investments and contributed to significant exposure and overall growth
- Diverse range of professional experience in leadership positions across various sectors
- Focuses on Corporate Governance, Enterprise Risk, Mergers & Acquisitions, and Administration

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Business Overview
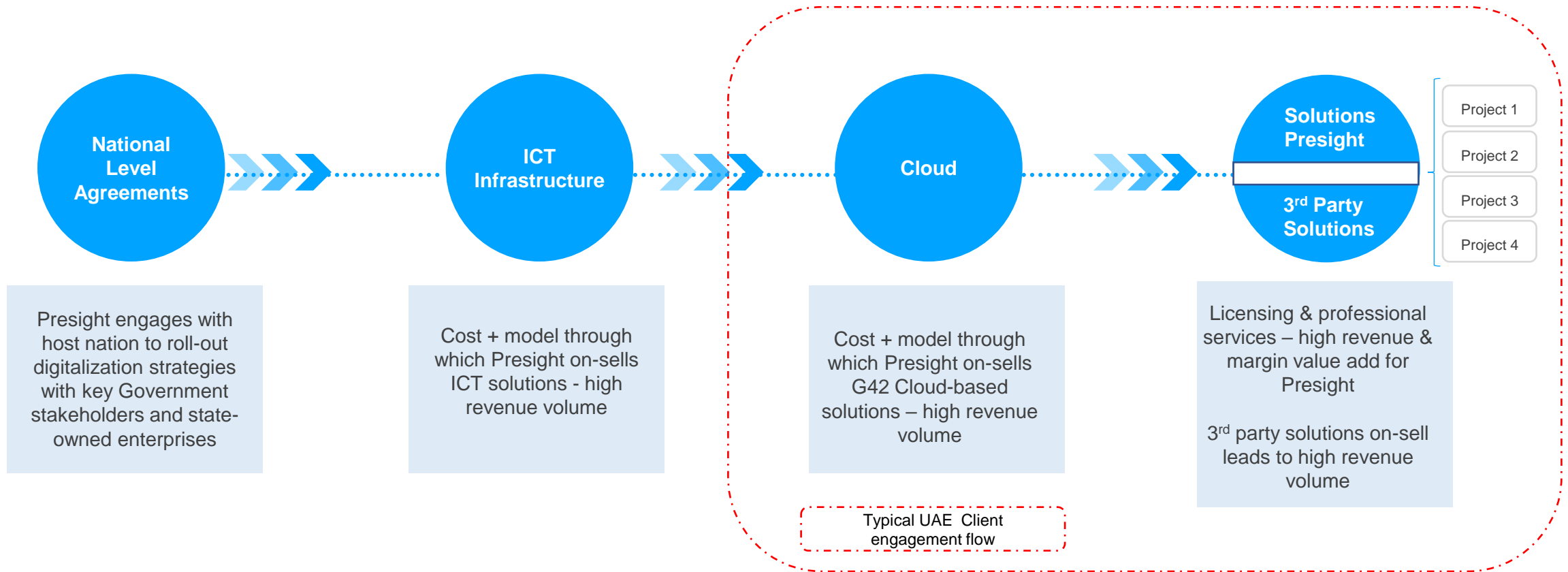
Client Engagement Model

Presight provides mission critical big data analytics solutions powered by AI to its domestic and international Government and large enterprise customers

National agreements between the federal & state authorities and Presight for National AI Solutions

Deployment of sovereign data center infrastructure as needed

Implementation of cloud technology as needed

Implementation of AI-based solutions in key sectors

National Level Agreements

ICT Infrastructure

Cloud

Solutions Presight

3rd Party Solutions

| Project 1 |
| Project 2 |
| Project 3 |
| Project 4 |

Presight engages with host nation to roll-out digitalization strategies with key Government stakeholders and state-owned enterprises

Cost + model through which Presight on-sells ICT solutions - high revenue volume

Cost + model through which Presight on-sells G42 Cloud-based solutions – high revenue volume

Licensing & professional services – high revenue & margin value add for Presight

3rd party solutions on-sell leads to high revenue volume

Typical UAE Client engagement flow

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Business Model

Presight provides an "end to end" technology stack for both cloud-based and on-premise solutions

Analytics Platforms

Implementation Services

Cloud & Data Center
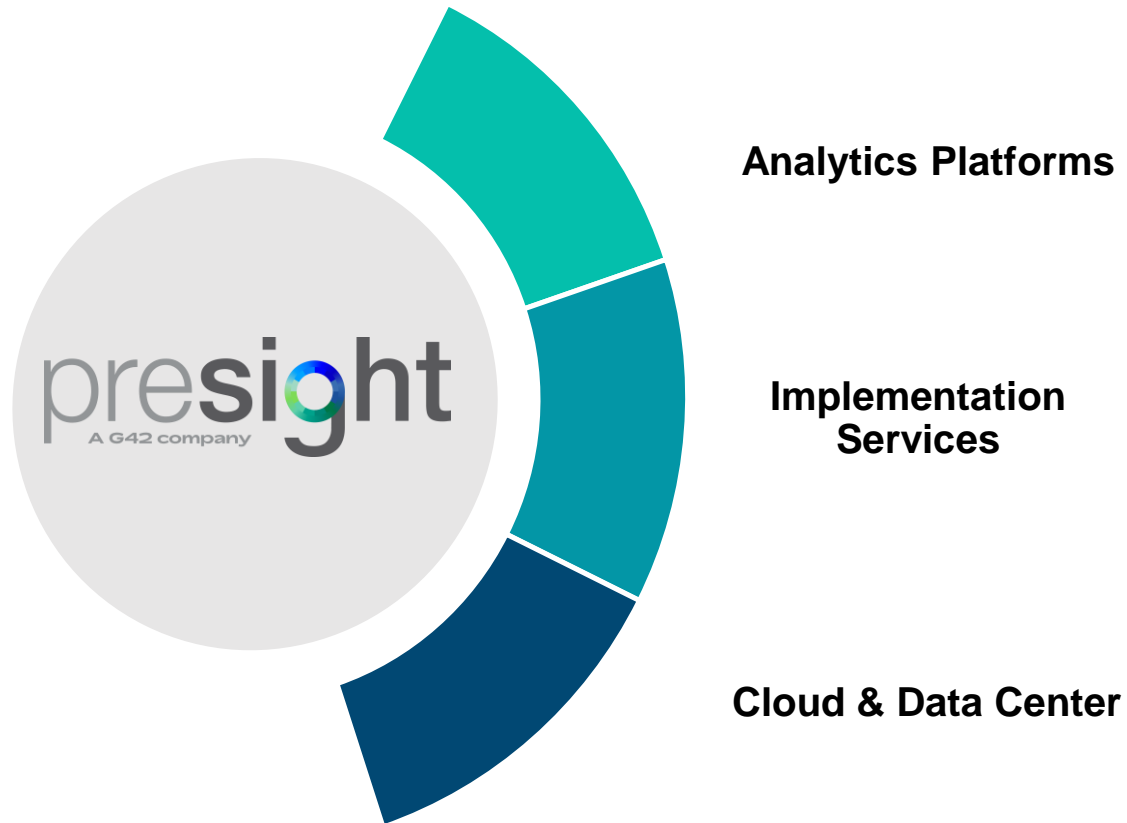
Business Model Breakdown
▪ Presight's analytics platform involves implementation of our key software solutions and forms the top customer facing layer ▪ Entails software, support and implementation services that are priced based on system complexity (# of data sources /users etc)
▪ Implementation services entail the provision of 3rd party hardware & solutions that may serve as data input to the analytics platform ▪ Priced on 'cost-plus' basis
• Cloud & data center offerings provides the underlying infrastructure for compute, storage and other cloud related services. • Priced on 'cost-plus' basis

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Presight Core Solutions

FINANCIAL ANALYTICS

A universal AI-enhanced financial analytics platform that provides for real-time, end-to-end fraud detection, risk management, security, and compliance management solutions to financial institutions of all sizes throughout the globe

VANTAGE

An integrated data management product that interprets raw data sources into domain-specific analytics, leveraging predictive models that create insights and recommendations for decision makers

ISO certified by ISO/IEC 15408-1:2009

VIDEO ANALYTICS

Powerful Video Analytics platform that leverages our growing AI library to integrate fragmented standalone video management systems into a single platform

ISO certified by ISO/IEC
- ISO   9001:2015 – (QMS)
- ISO 14001:2015 – (EMS)
- ISO 45001:2018 – (OHSMS)

SMART GRID

The Smart Grid solution revolutionizes electricity and gas networks with the use of AI to improve energy efficiency and reduce financial losses during energy transport

SIRIUS (Beta)

An advanced visual data monitoring, anomaly detection, and analysis solution. With its state-of-the-art multi-sensor capabilities, Sirius is designed to provide unparalleled situational awareness by combining visual data from multiple sensors and external data into a unified platform

TAQ
The omni-analytics platform

TAQ is the foundation of Presight: omni-analytics platform that powers all verticals. It excels at all-source data interpretation, big data analytics powered by AI, and is adaptive to any tech foundation

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Public Sector - UAE

Case Study: EXPO 2020

EXPO 2020 إكسبو
دبي، الإمـــــارات العربية المتحـــدة
DUBAI, UNITED ARAB EMIRATES

> Provision of AI-enabled Visitor Management technology for EXPO 2020 monitoring over 100,000+ daily visitors and 6,500+ daily vehicles

12,000 CCTV cameras monitoring an area of 4.38 square kilometers

2,400 Tracking Devices
137 Metal Detectors
130 X-ray Machines
4 E-tracer Detectors

240 License Plate Recognition Devices
158 Auto Arm Barriers
78 Driver ID Devices

Threat AI-alert dashboard, tracking alarms and associated actions

Systems Implemented

	Video Analytics	Screening Services	Vehicle Access Management
Use Case	A cloud-based video analytics platform that utilized advanced AI to provide real-time insights and situation analysis and connect with operations and security teams	Utilized x-rays tray return systems, metal detectors and electronic trace detectors to prevent entry of forbidden items	Secured all entry and exit points through VAM, utilizing intelligent automation and management of car access and parking operations
Outcome	Real-time monitoring of operations around the clock through integrated cameras, VAM & screening services	Prevented cases of assault and attacks on any visitors – 100% secure	Unauthorized vehicle access was prevented

Benefits

AI analytics & alerts within milliseconds

Track and trace

Identify and prevent thousands of incidents

Public Sector – International

PRESIGHT KAZAKHSTAN
Central Asia RHQ

Ecosystem

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Government Digitalization Partnership MOU with the Ministry of Digitalization

And Presight to be represented in the President's Digitalization Counsel

Astana City – (Client)

Perspective JV for the digitalization of SWF's portfolio Companies

SAMRUK KAZYNA

General Prosecutors Office (Client)

1. **Development Strategy will focus on Government led PPP and/or JV partnerships with Quasi-State Entities**.

2. Presight has entered into a strategic joint venture with Samruk-Kazyna ("SK" SWF of Kazakhstan) to establish a JV for the digitalization of SK's portfolio companies.

3. The forecasted portfolio digitalization plan can generate over USD 500m over 5 years through smart metering for the O&G sector (Qazaqgas & Kazmunaigas) and utility sectors (KEGOC & Samruk Energy)

4. Presight is engaged in PPP opportunities with SOCAR and Astana Mayor's Office for Smart Gas Metering & Safe City projects.
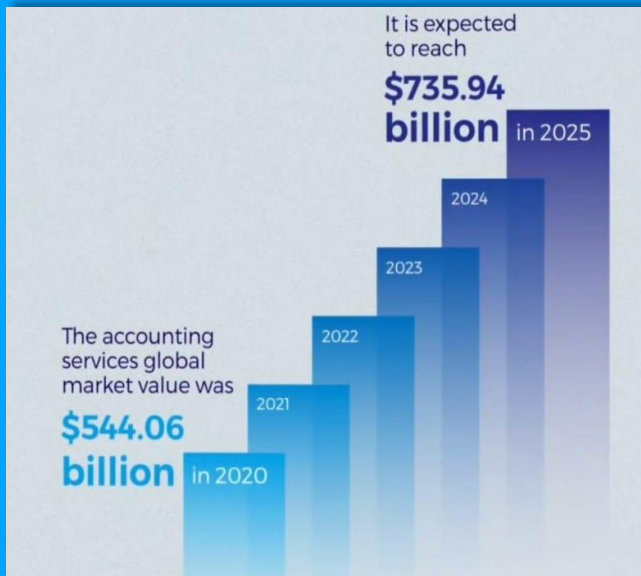
Financial - UAE

Case Study: Abu Dhabi Accountability Authority (ADAA)

❝

FINANCIAL ANALYTICS Project

*Quantitative benefits of Platform has been realized by **80+ Entities***

It is expected to reach **$735.94 billion** in 2025

2024
2023
2022
2021

The accounting services global market value was **$544.06 billion** in 2020

Market expectancy as published by ADAA

Dollar Value - ROI

Dollar Value Realization

Dollar Value

- Substantial Anomalies were found in:
  - General Ledgers
  - Various contracts

100 % Coverage

No Sampling

100 % Coverage

- Platform omits the traditional audit sampling exercise
- Platform can process millions of records with anomalies within seconds

Parallel Auditing

Parallel Auditing

Parallel Auditing

- Platform can process multiple entities in parallel
- Henceforth, can cover auditing for more entities in parallel

Time Reduction

Execution Speed (10x)

Operational Efficiency

- Proven Execution speed by 10x into the E2E Cycle
- This has also been tested with a Government Entity
- Well Certified by Audit Team

Financial - International

"We recognize the great value of advanced technology, to ensure the development of a robust and reliable solution…Platform offers a multi-source intelligence Visualization Platform for Policymakers to centralize the inventories enabling Strategic Decision Making"

Uzbekistan – Anti-Corruption Agency
The Anti-Corruption Agency hosted a meeting with representatives of the Presight of the United Arab Emirates

عقد ديوان المحاسبة ممثلا بوكيل الديوان يوسف المزروعى اجتماعاً مع سعادة سفير دولة الإمارات العربية

Source - [Artificial intelligence to be used to prevent corruption (uza.uz)](#)

State of Kuwait – With UAE Ambassador
Conducted meeting with State Audit Bureau in Kuwait, dated 22nd Feb 2024

Source - عقد ديوان المحاسبة ممثلا بوكيل الديوان يوسف المزروعى اجتماعاً مع سعادة سفير دولة الإمارات العربية المتحدة لدى دولة الكويت د.مطر النيادي... | Instagram

Utilities

Case Study: Smart Meters for SOCAR - AzeriGas

SOCAR

Presight piloted with the Azerbaijan Electricity and Gas Distribution Company an Advanced Metering Infrastructure (AMI) along with a Meter Data Management System (MDMS) with Analytics Project for the modernization of their metering infrastructure

Pilot: 1000 smart meters   **Full Program: 2.5M smart meters**

Presight's smart meter solutions enhance Government's and energy companies' ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%

Remote Monitoring Solution for the Smart Meter Command Center

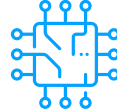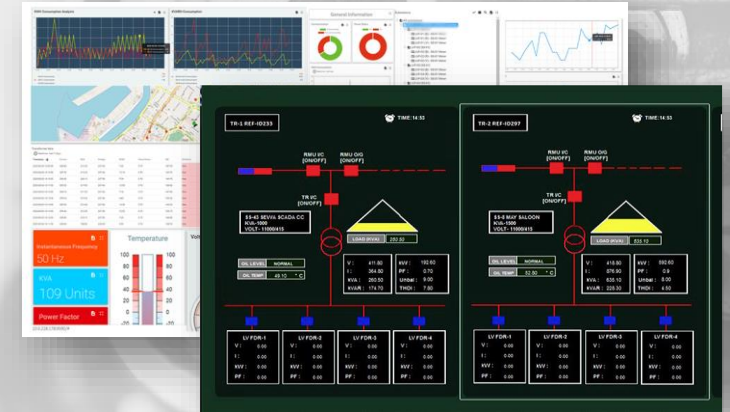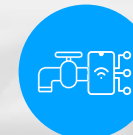| Connected Grid	Technology	AI Analytics	Commercials
Integrated end-to-end AMI system with latest IoT based Smart Gas Meters	High tech Command & Control Centre for central operation monitoring	Advanced Predictive Analytical engine for system & Unaccounted for Gas (UFG) losses identification	Consumer web Portal / Mobile App to support monitoring Gas consumption & pay bills

Benefits

- Faster identification of dead meters and disconnections
- Increased revenue through commercial and technical loss reduction
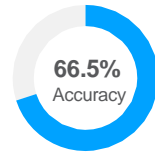- Improved distribution management

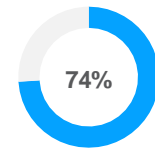**Global Partners**

SAMRUK KAZYNA

SOCAR

Sports

Case Study: UFC AI

Predictive Analysis

Fight Outcome Predictions
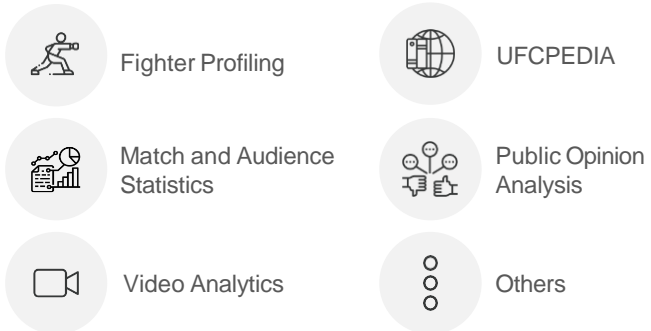(past 6 months)

66.5%
Accuracy

Back testing predictions based on historical data
(past 27 years)

74%

In under 6 months, Presight's predictive accuracy was higher than that of any other entity, including UFC itself

Functionalities

🏃 Fighter Profiling

🌐 UFCPEDIA

📊 Match and Audience Statistics

👍 Public Opinion Analysis

🎥 Video Analytics

⋮ Others

The platform can currently compute the outcome of a fight in less than 0.2 seconds

Database Overview

AI-based data analytics platform including match predictions, a searchable database and video analytics capabilities

3,560+
Athletes in the database

6,000+
Fights in the database

~245
Data points per athlete

~490
Data points per fight

~500k
Possible combat combinations

3,000+
Hours of work
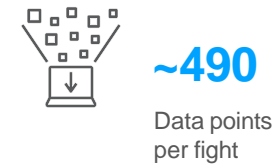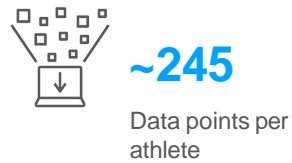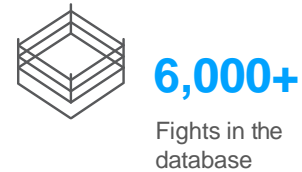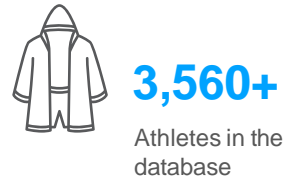
UFC

Key Fight Outcome Indicators

UFC Video Analytics live fight analysis

High	Punches
Medium	Elbow
High	Clinch
Low	Knee
Low	Kicks

| High | Judge Decision |

Domestic and International Customer Relationships

Presight serves leading organizations to create impact at scale, driving rapid improvements in the analytics quotient for each of its clients

Financial Framework

Financial Dashboard

Revenue AEDM

CAGR **+15.5%**

- FY 2021: 1,334.0
- FY 2022: 1,552.0
- FY 2023: 1,780.6
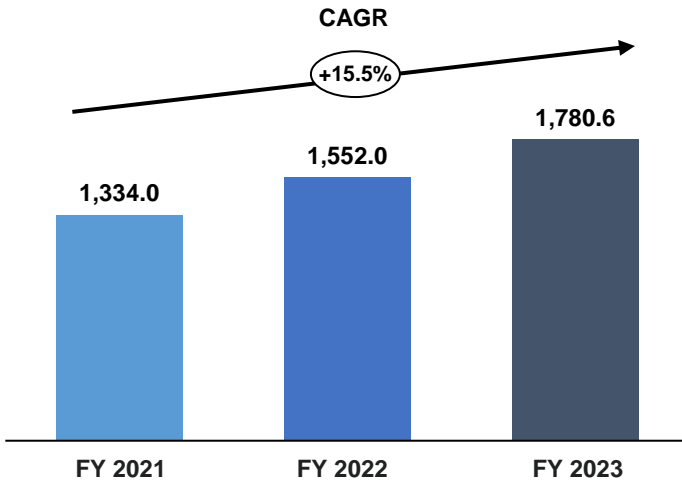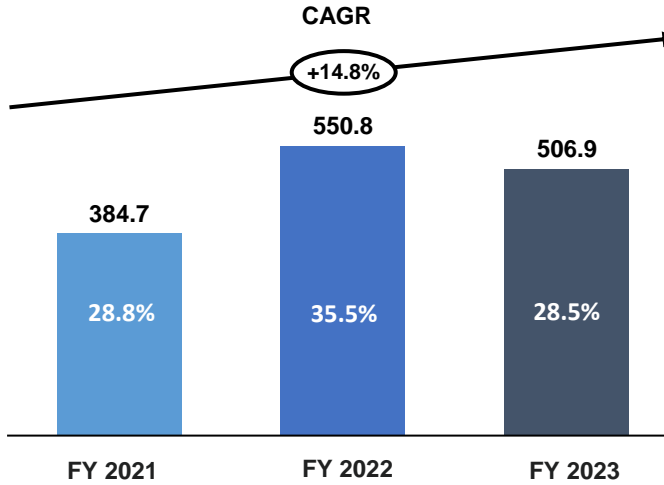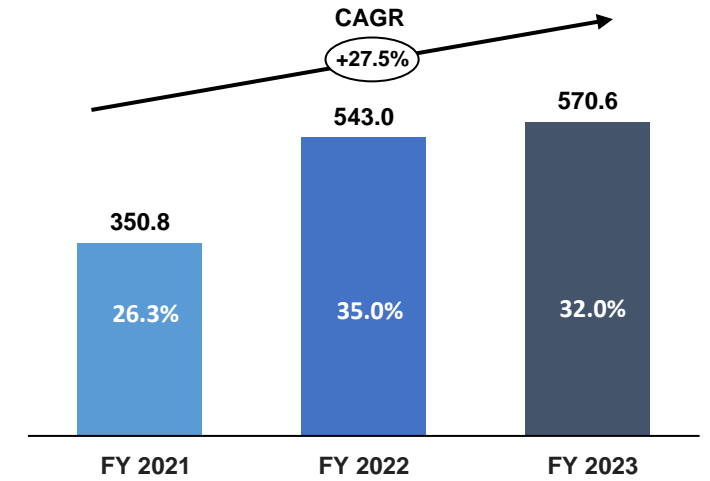
- FY 2023 revenue growth of 14.7% YoY
- H2 2023 revenue growth of 18.0% YoY underpinned by strong growth from major domestic projects
- Q4 2023 revenue growth of 23.3% YoY as major project deployments were in full swing

EBITDA AEDM

CAGR **+14.8%**

- FY 2021: 384.7 (28.8%)
- FY 2022: 550.8 (35.5%)
- FY 2023: 506.9 (28.5%)

- FY2022 EBITDA included specific, one-off items, which are not expected to repeat in subsequent years
- Adjusting for these one-off items, FY2023 EBITDA growth was strongly positive YoY

Net Profit AEDM

CAGR **+27.5%**

- FY 2021: 350.8 (26.3%)
- FY 2022: 543.0 (35.0%)
- FY 2023: 570.6 (32.0%)

- FY 2023 net profit growth of 5.1% YoY with profitability of 32.0%.
- H2 2023 net profit growth of 5.1% YoY reflecting an acceleration in deployment activity towards the end of the year
- Q4 2023 net profit growth of 0.4% YoY off strong base, with profitability of 42.1%

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Financial Dashboard

Growing proportion of backlog and multi-year contracts underpins strong future revenue and cash flow generation

Revenue Quality – Backlog[1] & Quick Turn[2]

- Backlog
- Quick-turn

2021: 98% Backlog, 2% Quick-turn
2022: 39% Backlog, 61% Quick-turn
2023: 51% Backlog, 49% Quick-turn
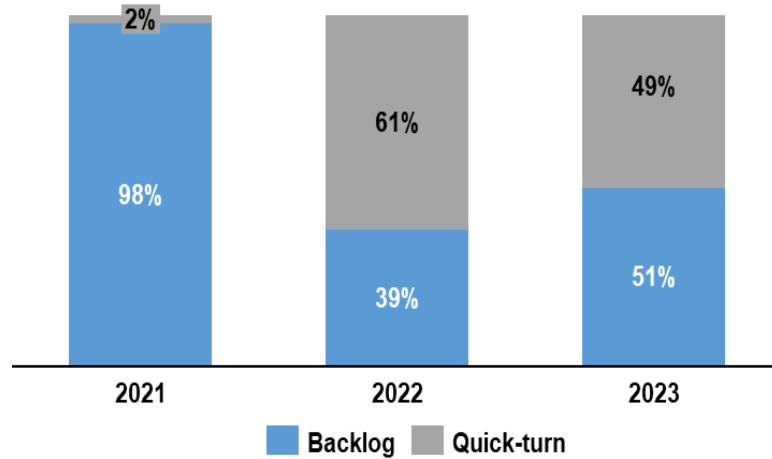
- 51% of FY 2023 revenues (AED913.6M) were from contracts won in FY 2022; 39% of FY 2022 revenues or AED599.5M

- 49% of FY 2023 revenues (AED 867.0M) were from contracts concluded in FY 2023; 61% or AED952.5M in FY 2022

Revenue Quality – Multi-Year & One-Off

- Multiyear
- One-Off

2021: 78% (1,047M) Multiyear, 22% (287M) One-Off
2022: 74% (1,147M) Multiyear, 26% (405M) One-Off
2023: 91% (1,628M) Multiyear, 9% (153M) One-Off
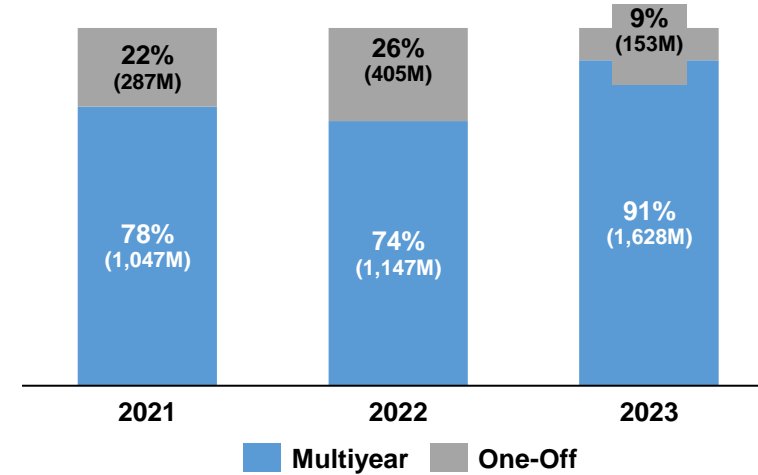
- 91% of FY 2023 revenues (AED 1,628M) from multi-year contracts; 74% or AED 1,147M in FY 2022

- Multi-year deployments include data centers, cloud, analytics platforms, project solutions, support and maintenance programs

- Provides a strong foundation for future revenue and cash performance

[1] Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year [2] Quick turn implies revenues from contact concluded in the current year

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Presight AI Holding Plc Capital Structure

Investors	Issued Share Capital (ISC)	% Holding of ISC
Group 42 Holding LTD	4,206,510,000	75.0%
International Tech Group – Sole Proprietorship L.L.C	841,302,000	15.0%
Professional + Retail ("Float")	560,868,000	10.0%
Total	**5,608,680,000**	**100.0%**

Thank You

APPENDIX

Our Markets

Public Sector

USD 1.2T	USD 86B
Global Smart Governments and City market size in 2022	**MENA** ICT market size in 2021
24% CAGR Over the next 8 years[1]	**8% CAGR** Over the next 4 years[2]

What we offer

I Digitization of public security operations

Presight offers anomaly detection, threat detection, alert and notification, target identification and prediction and prevention services

II Digitization of the citizen

Presight deploys e-government services and analytics to better serve the needs of citizens

III Digitization of urban planning

Presight uses advanced big data analytics to drive efficiency and cost savings for urban planning

IV Automation of team work management

Presight provides case management, BI and dashboards, reporting and permission and classification services

Smart Citizen

Abu Dhabi Human Resource Authority leverages Presight's Analytics platform for policy and decision-making

Smart Traffic

The Governor's Office of the City of Astana, Kazakhstan selects Presight for the implementation of safe city and smart traffic management solutions

Public Safety

Abu Dhabi deployed Presight's Video Analytics platform, and today, it stands as one of the safest cities in the world

Safe City

UAE's National Emergency Crisis and Disaster Management Authority (NCEMA) selects Presight's safe city solution to enhance crisis and emergency management

Note: (1) CAGR for 2022-2030, (2) CAGR 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

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Financial

USD 20B	**USD 10B**
Global Financial Big Data Analytics market size in 2022	**MENA** Fintech market size in 2022
13% CAGR Over the next 8 years[3]	**12%+ CAGR** Over the next 4 years[4]

What we offer

I Growing use of Data Analytics and AI

➤ Presight has a proven and strong track record in developing AI solutions in this segment

II Migration to cloud

➤ Presight offers secure cloud services through G42 ecosystem

III Automation and digitization of banking services

➤ Presight offers eKYC, alternate credit scoring, AML and CTF services

IV Rising cost of compliance

➤ Economy of scale applies as Presight can leverage on inhouse technology stack to create solutions

Abu Dhabi has chosen the Financial Analytics and Audit Platform for the entire government

Presight's Financial Analytics Platform is a universal, AI-enhanced platform specializing in intelligent audit, fraud identification, risk management, and decision-making. Using Predictive Analytics and Cloud Computing, it provides real-time, end-to-end fraud detection, security, and compliance management solutions to financial institutions of all sizes worldwide

1 Revenue Generator
- E-KYC
- Credit Scoring
- Loan Processing
- Smart Marketing
- Portfolio Management

2 Risk Management
- AML
- Anti-corruption
- AI Audit
- Credit Risk
- Crypto Analytics

3 Digitalization
- OCR
- Behavioral Scoring
- Process Automation
- AI Chatbot
- User Access

Intelligent Data Lake

| Big Data DLI | Data Standardize | AI Models | Data Governance DGC |

| Tax | GovInt | Banking | Entities |

Cloud storage

Note: (3) CAGR for 2022-2030 and (4) CAGR for 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

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Utilities

USD 8B

Global energy Big Data Analytics market size in 2023

11% CAGR
Over the next 5 years[5]

What we offer

I   **Integrating IoT, Infrastructure, Data Analytics & AI**

Presight's data analytic platform is able to harness information from multiple sources and derive insightful conclusions to the energy & utility sectors

II   **Smart Metering to fuel market growth**

Presight owns industry leading Meter Data Management System (MDMS) and Advanced Metering Infrastructure (AMI) solutions

III   **Developing nations are digitalizing energy infrastructure**

Presight is engaged in deploying smart meter solutions in Eurasia including Azerbaijan and Kazakhstan

IV   **Digitalization benefits decarbonization**

Optimization of operational inefficiencies and losses enable proper energy management decreasing emissions from generators

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Presight's smart meter solutions enhance Government's and energy companies ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%
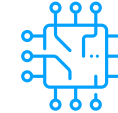
Connected Grid	**Technology**	**AI Analytics**	**Commercials**
Integrated end-to-end AMI system with latest IoT based Smart Gas Meters	High tech Command & Control Centre for central operation monitoring	Advanced Predictive Analytical engine for system & Unaccounted for Gas (UFG) losses identification	Consumer web Portal / Mobile App to support monitoring Gas consumption & pay bills

Global Partners

SAMRUK KAZYNA   SOCAR

Note: (5) CAGR for 2022-2028 | Sources: Mordor Intelligence

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Sports

USD 16B

Global Sports Technology market size (est.) in 2022

17% CAGR

Over the next 6 years[6]

What we offer

I   **Personalized training, diet and injury prevention**

Presight offers actionable insights explicitly tailored to the athlete's precise needs.

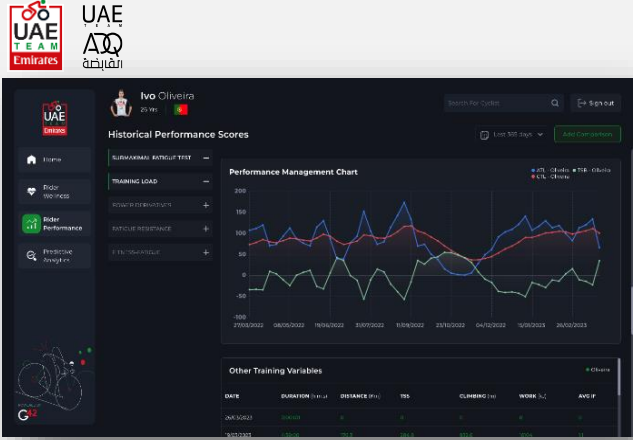**II**   **AI to boost performance and talent selection**

Presight developed a unique sports analytics platform to enhance performances based on big data and collaboration with leading global sports organizations.

III   **Holistic brand and fan engagement through AI**
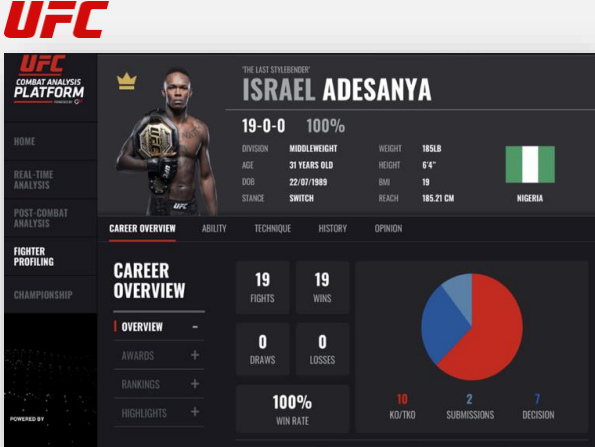
Presight deploys AI-driven tools to analyze how fans' behaviors, media activity, brand attributes impact decisions in sport.

IV   **Scientific pre-game preparation**

Presight collects and analyzes bioinformatics to advise strategic & tactical game planning.

Presight has developed and delivered for the UAE Cycling Team a multi-source dashboard for athlete wellness, performance & predictive analytics.

Presight has implemented backend analytics platform for UFC for fight and fighter analytics, computing the outcome of fights to a prediction accuracy of 86%

Presight is currently developing GPT and performance analytics for the Mercedes-AMG PETRONAS Formula 1 Team

Note: (6) CAGR for 2022-2028 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

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Climate

Overview

> We use big data analytics powered by AI to support businesses and governments identify, manage, and predict the environmental impact of their activities and monetize their environmental, social, and governance initiatives

Carbon Credits

Run carbon credit analytics by combining satellite imagery with AI algorithms. In collaboration with environmental partners, governments and organizations can be assisted in their journey to monetize their carbon credits

For example, end-to-end carbon offset programs can be built with governments by providing the AI tools to measure and sell their carbon offset footprints

Carbon offset programs

Energy Optimization

Drive savings in energy distribution and usage by leveraging energy optimization AI models linked to sensors installed across various touchpoints

For example, electricity distribution wastage can be minimized by installing sensors across distribution points and forecasting usage data to optimally distribute electricity based on expected needs

AI energy monitoring

Maritime Conservation

Use advanced scanning technologies in combination with AI models to analyze trends in maritime conservation to drive effective decision-making and policy-making

For example, AI can be used to track and predict the movement of plastic in the ocean for it to be efficiently cleaned up

AI maritime scanning

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Education

Overview

Transform educational outcomes by equipping authorities and educational institutions with data-driven tools to enhance student learning successes, identify student talents, and optimize learning programs

Childhood Development

Actively identify attributes that drive healthy and intelligent childhood development enable educational authorities and institutions to improve childhood development over time

For example, AI can be used to identify early risk indicators for children who require additional attention to improve their development

AI childhood development monitoring

Program Optimization

Run data-driven analyses of learning programs, optimized by AI models, to allow for detailed improvements in sections of learning programs to optimize for ideal learning outcomes

For example, AI can correlate learning and satisfaction outcomes with teaching styles, content, and course structures to recommend improvements to learning programs

Learning program optimization

Student-Teacher Matching

Use AI to identify synergistic traits between student and teacher learning styles to power AI-driven matching of students with teachers to align optimal learning approaches

For example, a school can improve average learning outcomes by matching all students to classes using the AI algorithm

Student-teacher learning style conversation

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Our Technology Focus

TAQ – The Omni-Analytics Platform

TAQ is the foundation of Presight: omni-analytics platform that powers all verticals. It excels at all-source data interpretation, big data analytics powered by AI, and is adaptive to any tech foundation

All-Source Data Interpretation & Analytics

TAQ's strong competitive advantage is in mass data interpretation across all types of data

Able to process 30-50 TB data a day

All data formats are supported – multi-lingual, video, image, sound, number, geospatial and others

AI-assisted data annotation is leveraged when tackling new-to-the-world data types

Artificial Intelligence and Big Data

Presight's AI is created by leveraging the best of two worlds – experienced data scientists and industrial experts. The company has a wide variety of off-the-shelf big data tools and AI models, including:

- Natural Language Processing
- Link Analysis
- Customizable OCR
- Advanced Geo Analysis
- Computer Vision Analytics
- All Source data search

Enabling Tech Foundation

Presight is accustomed to working with clients in a variety of foundational tech maturity levels. Accordingly, the company 'fills-in the gaps' for clients as needed across:
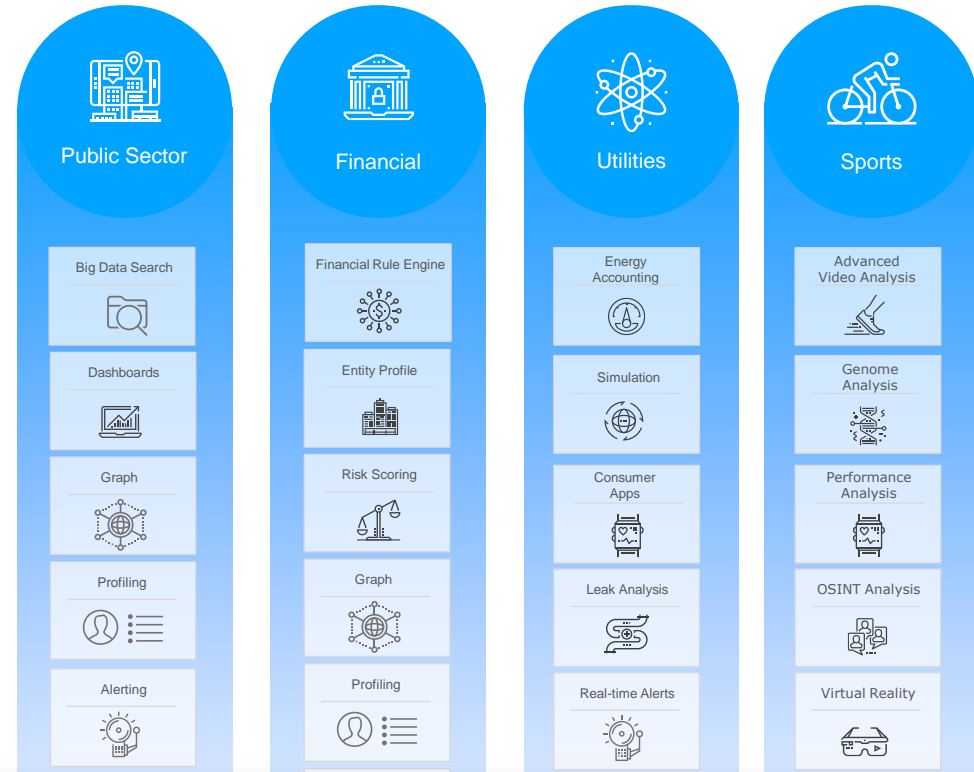
- IoT: to capture sensorial data
- Data centers: to physically host all data
- Supercomputers: for unique cases of real-time mass data analysis
- Cloud: to enable seamless integration between apps and access from any location, 24/7

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Our AI Library Powers Industry Verticals

The core of the TAQ platform is our 'All-Source Data Interpretation and Analytics' and 'AI & Big Data' layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals' solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed customized to solve complex business challenges

Public Sector
- Big Data Search
- Dashboards
- Graph
- Profiling
- Alerting

Financial
- Financial Rule Engine
- Entity Profile
- Risk Scoring
- Graph
- Profiling

Utilities
- Energy Accounting
- Simulation
- Consumer Apps
- Leak Analysis
- Real-time Alerts

Sports
- Advanced Video Analysis
- Genome Analysis
- Performance Analysis
- OSINT Analysis
- Virtual Reality

Solution Verticals
Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

AI Library
100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

Big Data Analytics
Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI

AI Text	Identify Resolution	Sentiment Analysis
Topic Analysis	Entity Extraction	Semantic Search

AI Voice	Speaker Profile	Language Detection
Speech Enhancement	Speech to Text	Emotion Detection

AI Image	Object Detection	Face Attribute
Financial Doc OCR	ID Card OCR	Signature Detection

AI Video	Face ID	Pedestrian Profile
Incident Detection	Crowd Control	Access Control

Pattern Detection	Behavior Analysis	Anomaly Detection
Trends Forecast	Impact Analysis	Predictive Analysis

TAQ

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Governance Framework

Board of Directors

H.E. Mansoor Al Mansoori

Chairman

- Member of Abu Dhabi Executive Council and the Chairman of the Department of Health in Abu Dhabi

- He a prominent leader with a diverse range of professional experiences in senior leadership positions across government and private sector

- As the former Group Chief Operating Officer of G42, H.E. Mansoor was responsible for the Group and operating businesses' strategic partnerships, innovation, capacity building, business efficiencies and transformation, revenue optimization, brand development, organizational culture and the development of future leaders of G42

Prof. Eric Xing

Vice Chairman

- President of Mohamed bin Zayed University of AI, Professor of Computer Science at Carnegie Mellon, and Founder/Chairman of Petuum Inc.

- Holds PhDs in Molecular Biology and Biochemistry from Rutgers, and Computer Science from UC Berkeley

- Research interests in machine learning methodology and scalable computational systems for automated learning, reasoning, and decision-making

- Pioneered distributed machine learning systems, currently focused on improving energy efficiency of AI and developing AI for drug design and healthcare

Hamda Almheiri

Board Member

- Hamada is a Director and she heads the Government Affairs function for ADQ, an Abu Dhabi-based investment and holding company

- She is responsible for the organization's interactions with senior government stakeholders on the local, state, and federal level, ensuring that there is a robust strategic framework in place to guide all initiatives and engagements

- She also holds authority over ADQ's collaboration with industry advocates, aiming to leverage areas of joint interest, and oversees the continuous monitoring of relevant government activities globally. In a prior position at ADQ

Abdulla Rashed Alrashdi

Board Member

- Abdulla Al Rashidi is CEO of Tamouh Healthcare. He has an MBA in finance and administration from Abu Dhabi University

- Abdulla joined Tamouh Health Care in 2019 bringing an extensive executive experience in a variety of official entities from Abu Dhabi Police General Headquarters to Abu Dhabi Authority of Culture and Heritage and the Federal Government. Abdulla has successfully led Tamouh Healthcare's efforts to monitor and curb the Covid pandemic

Kiril Evtimov

Board Member

- A seasoned technology and business leader with global experience across start-ups and Fortune 500 companies

- His contributions have spanned a range of industries, including healthcare, financial services, and technology, leading to clients' success and significant business impact.

- Kiril is a technology advisor for G42. He is also a co-founder, board member and CEO of FairSignals Inc. In the past, he has held leadership roles in Teradata, MicroStrategy, and eBay

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Comprehensive Governance Structure

Committed to the highest level of governance standards in line with international best practice

Presight AI Holding PLC Board of Directors

Responsible for preserving and enhancing Presight's long-term value for stakeholders

Audit & Risk Committee ("ARC")	Nomination & Remuneration Committee ("NRC")	Investment & Financial Committee ("IFC")
Oversight of the integrity of the Company's internal control framework, including integrity of the Company's financial reporting, processes, policies and controls, the internal audit function and the external auditor Additionally, oversight of the Company's material risk exposures, risk management framework, adherence to the risk appetite set by the Board and behavioral based risk initiatives to drive risk leadership	Supports the Board with the Board composition, renewal, performance and Board-relegated governance matters Includes the remuneration and benefit strategies for senior executives, the implementation of the Emiratization plan, the methodology used to address staff performance and corporate salary and grading structures	Oversight of the Company's investment transactions, investment risk management exposure policies and guidelines Includes review of investment manager selection

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Integrity Due-Diligence Process

Minimizing potential exposure to reputational, sanctions, or legal risk

Presight manages the risks by applying the following:

Presight adheres to a stringent framework for integrity Due Diligence (DD) and direction on the mandatory activities required to screen a potential or existing counterparty for reputational and regulatory risks

DD is the independent information gathering and expertise that assesses the integrity-related risks that a counterparty carries so Presight can make informed risk-based decisions on the third parties it does business with

Mitigation measures are put in place to minimize potential exposure to reputational, sanctions, or legal risk

Risk Based Integrated Processes	Appropriate Controls
Management of Relationships	Actions & Consequences

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